

South Carolina Education Lottery
Statement of Net Position
April 30, 2018

Assets

Current Assets	
Cash	\$ 21,714,441
Accounts Receivable	73,863,657
Allowance for Doubtful Accounts	(1,285,024)
Inventory - Instant Tickets	3,329,595
Prepaid Expenses	851,608
Total Current Assets	<u>98,474,277</u>
Long-Term Assets	
Deferred outflows-pension expense	2,186,220
Reserve Accounts - MUSL	5,457,566
Intellectual property	555,815
Accumulated amortization	(415,264)
Total intellectual property	<u>140,551</u>
Property and Equipment	
Furniture, Fixtures & Equipment	1,007,568
Data Processing Equipment	2,104,980
Draw Equipment	335,417
Vehicles	246,103
Leaseholds	1,315,694
Accumulated Depreciation	(4,673,882)
Total Property & Equipment	<u>335,880</u>
Total Long-term Assets	<u>8,120,217</u>
 Total Assets	 <u><u>\$ 106,594,495</u></u>

Liabilities

Current Liabilities	
Prizes Payable	\$ 52,959,083
Accounts Payable	3,475,799
Payable to MUSL	(1,252,375)
Accrued Expenses	2,709,715
Accrued Compensated Absences	480,944
Deferred Revenue	529,243
Total Current Liabilities	<u>58,902,409</u>
Long-term Liabilities	
Accrued Compensated Absences	289,916
Deferred inflows-pension expense	486,388
Net pension liability	15,030,561
Total Long-term Liabilities	<u>15,806,865</u>
 Total Liabilities	 <u><u>\$ 74,709,273</u></u>

Net Position

Invested in capital assets, net of related debt	\$ 476,431
Restricted - Fidelity Funds	519,498
Restricted for Education Lottery Account	30,889,293
Total Net Position	<u><u>\$ 31,885,221</u></u>

South Carolina Education Lottery
Statement of Revenue, Expenses, and Changes in Net Position
For the Ten Months Ending Monday, April 30, 2018

	FY18	FY17	FY18	FY17
	Current	Current	Year - to -	Year - to -
	Month	Month	Date	Date
	Amount	Amount	Amount	Amount
Revenue				
Revenue - Instant games	\$ 114,208,926	\$ 100,260,615	\$ 1,048,125,488	\$ 977,215,995
Revenue - Pick 3	17,974,573	17,155,073	178,435,123	161,747,624
Revenue - Pick 4	8,710,114	8,425,297	84,379,728	80,473,395
Revenue - Powerball	4,976,829	5,210,035	81,781,426	68,070,096
Revenue - Palmetto Cash 5	2,022,705	1,981,010	19,726,826	16,277,504
Revenue - Mega Millions	2,926,353	2,082,064	38,882,599	29,687,835
Revenue - Lucky For Life	1,117,902	1,082,224	10,607,112	12,039,936
Revenue - Terminal games	37,728,476	35,935,703	413,812,814	368,296,390
Total game revenue	151,937,402	136,196,318	1,461,938,302	1,345,512,385
Permit fees	33,885	44,955	533,970	477,175
Reserve for bond fees	900	2,390	25,770	23,075
Retailer telephone fees	230,310	289,755	2,546,595	2,542,800
Miscellaneous revenue	7,893	2,554	66,086	47,423
Total revenue	152,210,390	136,535,972	1,465,110,723	1,348,602,857
Direct costs				
Commissions and incentives				
Retailer commissions	10,632,434	9,529,887	102,328,420	94,178,572
Retailer incentives	32,860	65,447	680,365	636,215
Total commissions and incentives	10,665,294	9,595,334	103,008,785	94,814,787
Prize expense				
Instant games	84,393,914	72,777,082	758,647,887	707,737,081
Terminal games	17,278,169	15,361,871	201,378,985	183,580,191
Total prize expense	101,672,082	88,138,953	960,026,873	891,317,272
Instant and terminal game direct costs				
Instant game costs	818,705	662,137	8,685,917	7,098,676
Terminal game costs	817,164	701,271	6,917,237	7,142,358
Total instant and terminal game direct costs	1,635,869	1,363,407	15,603,154	14,241,034
Total direct costs	113,973,246	99,097,695	1,078,638,812	1,000,373,093
Gross profit	38,237,144	37,438,277	386,471,911	348,229,764
Operating expenses				
Advertising - Lottery	1,262,378	804,859	6,963,952	6,884,809
Security & credit checks	6,624	40,975	246,996	245,067
Salaries	975,609	293,944	6,589,123	6,072,284
Draw talent / Contract employment	5,037	2,550	56,485	43,278
Overtime	2,458	(16)	12,543	2,441
Per diem - Commissioners	-	-	1,225	630
Employee benefits	246,312	131,870	2,179,811	2,066,915
Advertising for employment	-	749	6,601	3,952
Auditing & financial	35,380	17,962	264,187	265,332
Consultants	148,392	5,513	323,696	54,910
Depreciation & amortization	23,516	22,605	227,730	221,647
Dues & memberships	3,349	1,333	30,409	25,923
Education & training	3,025	14,206	28,975	45,080
Employee recognition	-	-	11,650	10,236
Insurance	22,996	23,328	250,876	223,426
Lease - Office space	50,869	51,135	512,238	511,622
Lease - Vehicles	-	-	329	(48)
Legal	113,561	22,568	357,994	74,259
Maintenance & repairs	3,218	6,439	46,011	43,319
Licenses & warranties	10,292	13,600	227,182	104,558
Miscellaneous expense	1,209	58,656	26,192	102,464
Postage & freight	7,458	4,260	45,415	26,815
Printing	6,119	5,044	73,225	67,662
Promotion - Retailers	13,911	11,776	20,238	84,081
Rent - Equipment	48	48	3,234	1,259
Security services	38,823	38,725	376,685	371,888
Services - Payroll	731	422	12,922	17,088
Supplies - Office	3,247	1,509	48,056	33,983
Supplies - Data processing	4,051	1,899	110,450	13,680
Telecommunications services	6,877	6,873	67,959	80,529
Telephone	4,783	9,222	102,106	93,811
Travel - Commissioners	-	-	4,276	2,290
Travel - Field service reps vehicle mileage	24,097	22,054	226,640	224,407
Travel - Staff & others	2,650	3,944	25,437	23,113
Utilities	2,861	13,363	26,736	24,662
Total operating expenses	3,029,879	1,631,412	19,507,583	18,067,373
Non-operating income (expense)				
Interest income	731	240	9,282	1,217
Gain (Loss) on asset disposal	-	-	-	44
Interest expense	-	-	-	(35)
Total non-operating income (expense)	731	240	9,282	1,226
Change in net position before amount remitted to Education Lottery Account	35,207,997	35,807,106	366,973,609	330,163,617
Remitted to the Education Lottery Account	40,460,738	44,501,919	355,041,024	333,834,184
Change in net position	(5,252,741)	(8,694,813)	11,932,585	(3,670,567)
Net position - beginning of period	37,137,963	37,258,519	19,952,636	32,234,273
Net position - end of period	\$ 31,885,221	\$ 28,563,706	\$ 31,885,221	\$ 28,563,706

South Carolina Education Lottery
Statement of Net Proceeds Due to the Education Lottery Account
For the Ten Months Ending April 30, 2018

	Current Month	Year to Date
Change in net position before amount remitted to Education Lottery Account	\$35,207,997	\$366,973,609
Amount invested in capital assets, net of related debt		
Property, equipment & intellectual property	-	(69,913)
Accumulated depreciation & amortization	23,516	227,730
Net property, equipment & intellectual property	23,516	157,816
Capital assets, net of related debt	23,516	157,816
Restricted fidelity fund cash	(4,725)	(27,300)
Remitted to and due to the the Education Lottery Account	\$35,226,787	\$367,104,126

5/22/2018