

Play Slip Sleeve/Cover RFQ
Questions and Answers

Inquiries/Questions must be received by: Wednesday, March 9, 2011, at 2 p.m. EST

Bid Due Date: Tuesday, March 22, 2011, at 10 a.m.

Delivery Due Date: Week of April 18, no later than noon on Friday, April 22, 2011

Question 1

Q: I have attached a copy of a scan of the playslip that Petrina Marsh and I spoke about last May. Can you confirm that this is the same playslip for the new bid opportunity?

Question 2

Q: Leah sent me this image of the pay slip holder in 2009. Is this the type you are looking for, for the current RFQ?

A: No, the current play slip sleeve/cover is unlike others done by SCEL in the past. Previous sleeves/covers were clear with one-color artwork/imprint on the front side only. This sleeve/cover will be clear on the front and white on the back and will either have art on: 1) the white back only, four-color imprint OR 2) a one-color imprint on the clear front and a four-color imprint on the white back.

Question 3

Q: Wanted to let you know that the lead time is extremely tight. In the US you need 4 to 6 weeks with approvals. Overseas, 10 to 12 but you should also know that you will have a 40% savings in price.

Please advise on how we should proceed.

A: Please bid on the **Delivery Due Date the week of April 18, no later than noon on Friday, April 22**, four weeks after bids are due. If having additional time would make a substantial difference in price, please include an additional bid to indicate the lengthened due date and the reduced bid amount, including shipping and any other charges. SCEL reserves the right to request the date of the later delivery would be made is at a time when warehouse personnel is available to take delivery.

Question 4

Q: I have a question regarding the artwork for the 2nd option. The bid document states four-color process. We need to verify if you mean four-color process or do you mean four spot colors. The bid states that artwork is only provided to the winning bidder, but is there any way that we could see the artwork before the bid is due? I think it would help bidders to provide a more accurate bid. Thank you.

A: For Front 1: the clear front will NOT have artwork; the white back will have four-color process artwork of the SCEL logo and other text.

For Front 2: the clear front will have an imprint in one (1) color only, PMS 286 blue, of mostly game logos and draw times; the white back will have four-color process artwork of the SCEL logo and other text.

Question 5

Q: One other question that may or may not need to be added is whether or not a vendor MUST bid on both options or, if they can only provide one option, can they bid on just the one? Thanks again.

A: The purpose of asking for bids on the two options is to see what the difference in price would be. If the price difference is small for the amount of gained real estate, printing back and front would be preferred and justified; however, if the additional imprint on the front side is exorbitantly more expensive, SCEL would choose the first option. If a vendor does not provide pricing for the two options, it is not possible to compare apples to apples in making a final determination.

All of that said, if a vendor can only produce one of the options, please bid on that option.

Question 6

Q: Is the imprint 4 color spot or 4 color process on Front 2/Back side?

A: The art for the back on both options is four-color process. Please see the answer to Question 4 above.

Question 7

Q: Can we see the art b/4 bidding please on the 4 spot colors or 4 process color side – BACK?

A: Attached is DRAFT artwork for bidding purposes. NOTE: The artwork is NOT final.

Question 8

Q: Front 1- how many colors on this BACK side please?

A: The artwork for the sleeve back for both options will be four-color process. Please see the answer to Questions 4 and 6 above.

Question 9

Q: Are all the pcs- 250K needed by April 22, 2011 or can we ship partials?

A: We would prefer all 250,000 pieces by noon on Friday, April 22, 2011. See Question 3 above. If having additional time would make a substantial difference in price, please include an additional bid to indicate when the second delivery would be anticipated and the reduced bid amount, including shipping and any other charges. SCEL reserves the right to request the date of the later delivery would be made is at a time when warehouse personnel is available to take delivery.

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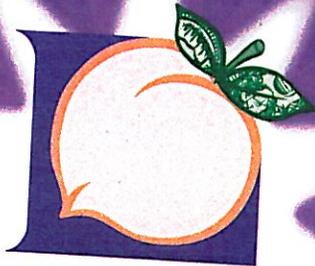
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Question 10

Q: I realize the Q&A is over, perhaps you can confirm the construction, is the opening the one on left side (smaller opening), right side - (longer opening). The specs are confusing as it says "right side, and long side?" Long side is the top not the sides? What is previous history of quantities, price, and awarded supplier?

A: Please see the example below of the "type of play slip sleeve/cover" that we are requesting. We have clearly noted where we want the opening to be. The rest of the specs can be found in the solicitation. We also do not have any previous history on this product because it is the first time we have solicited a sleeve/cover for play slips from this material.

Top - open side of white back



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TOP - open side of clear front