

SOUTH CAROLINA EDUCATION LOTTERY
SOLICITATION NO.: FY17 Curbside Signs and Folding Stands RFQ
Questions/Answers

Amendment 1
Issued Friday, December 9, 2016

Inquiries/Questions must be received by: Thurs., December 8, 2016, at 11 a.m. Local Time
Bid/Samples Due: Monday, December 19, 2016, at 4 p.m. Local Time. Late bids/samples NOT accepted.

Award Issued: Tuesday, December 20, 2016.

Delivery Due Date(s): Week of March 6, 2017, no later than noon on Friday, March 10, 2017. Full delivery is required. No partial deliveries will be accepted.

<http://www.sceducationlottery.com/lottery/procurement.aspx>

Amendment 1
Question 1

Q: Can I get the bid tabulations from last year please?

A: Yes, the bid tabs (Preferences Calculators) are scanned in below.

PLEASE NOTE: The last time curbside signs were ordered, FIXED legs were specified. Fixed legs are NOT requested with the current solicitation, instead FOLDING legs are specified. Additionally, the 2014 solicitation requested pricing amounts for BOTH 300 and 600 signs and the decision was made to award 600 signs. The current solicitation is for 300 signs ONLY. Both the stand specification and the quantity solicited are different in the current solicitation.

Below is the Preferences Calculator for 300 signs (with fixed legs) from the September 25, 2014 solicitation, the last time Curbside Signs were procured by SCEL. The bids included shipping charges but not taxes. As tax laws may change, taxes are not included in the bid.

Preferences Calculator

What type of line item is being compared? Commodity Service

Solicitation Number: Curbside Signs FY15 RFQ Buyer: Petrina F. Marsh

Line Item: Qty: 300 Date: 10/17/2014

VENDOR	PREFERENCE	SUBCONTRACTORS <small>Service Continuum Data</small>				BID	REDUCTION	ADJUSTED	LOW BID
Enter Vendor Name.	Select Preference(s).	RSCP-2% Claims	RSCP-4% Claims	State Office	Message Indicator	Vendor's Bid Amount	Calculated from Preferences	Bid less Reduction	Identified by comparing Adjusted Bids
Vision Screenprinting & Graphics, Inc.	RVP + SCEPP	0	0	<input type="checkbox"/>		\$17,100.00	10%	\$15,390.00	LOW BID
Stout Sign Company	USEPP	0	0	<input type="checkbox"/>		\$21,990.00	2%	\$21,550.20	
Red Hot Branding/IPROMOTEU	RVP + USEPP	0	0	<input type="checkbox"/>		\$22,971.45	9%	\$20,904.02	
Carolina Custom Sign	RVP + SCEPP	0	0	<input type="checkbox"/>		\$24,593.00	10%	\$22,133.70	

Below is the Preferences Calculator for **600 signs (with fixed legs)** from the September 25, 2014 solicitation, the last time Curbside Signs were procured by SCEL. For the 2014 solicitation, the decision was made to award 600 signs.

Preferences Calculator

What type of line item is being compared? Commodity Service

Solicitation Number: Curbside Signs FY15 RFQ Buyer: Petrina F. Marsh

Line Item: Qty: 600 Date: 10/17/2014

VENDOR	PREFERENCE	SUBCONTRACTORS				BID	REDUCTION	ADJUSTED	LOW BID
		RSCP-2% Claims	RSCP-4% Claims	State Office	Message Indicator				
Enter Vendor Name.	Select Preference(s).					Vendor's Bid Amount	Calculated from Preferences	Bid less Reduction	Identified by comparing Adjusted Bids
Vision Screenprinting & Graphics, Inc.	RVP + SCEPP	0	0	<input type="checkbox"/>		\$33,000.00	10%	\$29,700.00	LOW BID
Slout Sign Company	USEPP	0	0	<input type="checkbox"/>		\$37,970.00	2%	\$37,210.60	
Red Hot Branding/IPROMOTEU	RVP + USEPP	0	0	<input type="checkbox"/>		\$43,987.34	9%	\$40,028.48	
Carolina Custom Sign	RVP + SCEPP	0	0	<input type="checkbox"/>		\$42,685.00	10%	\$38,416.50	

Should any vendor have a question about preferences, please see the “Frequently Asked Questions from the Vendor’s Perspective” webpage:

http://www.procurementlaw.sc.gov/webfiles/MMO_PREFS/Main/FAQ_Preferences.htm

Question 2

Q: What is the gauge on the restrictive plate support?

A: Instead of specifying a certain gauge restrictor plate in the Request For Quotes (RFQ), SCEL is requesting an actual curbside sign, restrictor plate, and stand sample with each bid. As a result, Procurement Staff will be able to examine the restrictor plates and determine what is necessary to support the sign.

Question 3

Q: Is it necessary to fill out a State Vendor Number if we are not registered in the state of South Carolina? We are not a part of the Iran Divestment Act.

A: The South Carolina Education Lottery does not receive appropriations from the State’s General Fund, instead SCEL is a self-supporting agency. As a result of the Lottery’s entrepreneurial objective to earn net proceeds to support education in South Carolina, SCEL does not belong to the South Carolina Enterprise Information System or SCEIS. For this solicitation with an anticipated value between \$10,000 and \$50,000, a State Vendor Number is not necessary.

That said, registration on SCEIS has two advantages for a vendor. The first advantage is that many state agencies use SCEIS and being registered would allow the vendor to take part in solicitations from other agencies. For information on what state agencies do and do not use SCEIS, please see:

<http://www.mmo.sc.gov/PS/vendor/PS-vendor-other-sol.phtm>

SCEL's solicitations above the \$50,000 threshold are handled through the State Procurement Office (SPO). The higher value solicitations managed by SPO will require a vendor to have a State Vendor Number. As it may take up to three business days to complete the process and receive the number, vendors may wish complete the process when they are not pressed for time.

The State Fiscal Accountability Authority maintains a webpage with information for new vendors. The link is:

<http://www.mmo.sc.gov/PS/vendor/PS-vendor-new.phtm>

The link to the webpage to request a State Vendor Number is:

<http://www.mmo.sc.gov/PS/vendor/PS-vendor-registration.phtm>

In regards to the Iran Divestment Act and the Open Trade Representation certifications: The vendor must sign page 3, certifying that the vendor is not on the current Iran Divestment Act List and, further, that the vendor will notify the Procurement Officer immediately if the vendor is added to the Iran Divestment Act List prior to award.

By signing page 5, the vendor certifies that the vendor will not engage in a boycott of a person or entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300. Both certifications are required for solicitations with an expected value above \$10,000.

Question 4

Q: I would like to know where I can get some drawings for this job so that I can get a Quote together.

A: The artwork specifications are:

Artwork: The same artwork appears on both sides of the sign. The art is screen printed on the white aluminum sign and coated a UV protective coating to help prevent damage and fading.

Color: 2 colors: PMS 286 (blue) and PMS 361 (green) on white background. The same artwork appears on both sides of the sign.

Below is "Play Here" artwork:



The folding stands and signs are pictured below. The stands have self-closing hinged bases and do NOT come assembled with the sign.



© Marv-O-Lus Manufacturing Company



The sample sign **MUST** include artwork as an example of the vendor's print quality, but the artwork does **NOT** have to be an SCEL logo. Each sample must be labeled with the vendor's name and contact information. Vendors who do not provide an actual sample of a curbside sign, restrictor plate, and folding stand will be found unresponsive.

Vendors should monitor the website to check for amendments and will need to acknowledge they had the opportunity to read any amendments posted when sending their quote. There are several ways to acknowledge an amendment. By identifying the amendment number and date in the table 1) on the Specifications and Bidding Schedule in the solicitation or 2) at the end of each amendment posted vendors acknowledge receipt of amendments. Vendors may also 3) sign and return the amendment or 4) acknowledge by letter.

ACKNOWLEDGMENT OF AMENDMENTS:

Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.

Amendment No.	Amendment Issue Date:						

Should you have additional questions, please send them in writing to:

POS@sclot.com

Questions will be answered and posted on the SCEL Procurement webpage:

<http://www.sceducationlottery.com/lottery/procurement.aspx>

“SCEL EMPLOYEES MUST NOT ACCEPT ANY ITEM OR SERVICE FROM A LOTTERY RETAILER, POTENTIAL RETAILER, OR LOTTERY VENDOR, NOT EVEN A CUP OF COFFEE, WHETHER OR NOT THE OFFEROR EXPECTS SOMETHING IN RETURN.”