



FEATURED RETAILER

Quick Serv

By Mike Leonard, Upstate MSR

Quick Serv in **Spartanburg** is a lottery retailer that has stood the test of time.

Nalin and Pallavi Patel purchased the store in 1987 and have been in business at the same location for over 26 years. That is an impressive accomplishment in today's business environment. The couple also raised two children with one attending USC-Upstate and the other Clemson and MUSC.

Over the years, the Patels have ridden out the economic ups and downs by offering products and services that their customers want. The South Carolina Education Lottery is one of those products that has been a big part of the store's ongoing success.

Quick Serv is an "Original Lottery Retailer" and has been able to grow lottery sales by keeping their displays full and faced with tickets and treating their customer with kindness. Mr. Patel says a key to lottery success is to *always* payout winning tickets for his customers up to the \$500 amount allowed.

"When we payout cash for winning tickets, our customers reinvest back into our business," he said.

Jigar Food Mart, Lyman – Jigar
 Quick Pantry 16, Greenwood – Navnit & Manjula
 Handy Dan's 3, Ridgeland – Laurie & April