

# Annual Report For the years ended June 30, 2016 and 2015

#### SOUTH CAROLINA EDUCATION LOTTERY COMMISSION

#### REPORT ON FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2016 AND 2015



George L. Kennedy, III, CPA State Auditor

September 30, 2016

The Honorable Nikki R. Haley, Governor and Members of the South Carolina Education Lottery Commission Columbia, South Carolina

This report on the audit of the financial statements of the South Carolina Education Lottery Commission for the fiscal year ended June 30, 2016, was issued by Elliott Davis Decosimo, LLC, Certified Public Accountants, under contract with the South Carolina Office of the State Auditor.

If you have any questions regarding this report, please let us know.

Respectfully submitted,

George L. Kennedy, III, CPA

George & Kennedy, III

State Auditor

GLKIII/sag

1401 Main Street, Suite 1200 Columbia, S.C. 29201 (803) 253-4160 (803) 343-0723 FAX osa.sc.gov

#### SOUTH CAROLINA EDUCATION LOTTERY COMMISSION

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#### **Independent Auditor's Report**

Mr. George L. Kennedy, III, CPA State Auditor Office of the State Auditor Columbia, South Carolina

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the South Carolina Education Lottery Commission (the "Commission"), a component unit of the State of South Carolina, as of and for the years ended June 30, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the South Carolina Education Lottery Commission as of June 30, 2016 and 2015, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 3 - 7 and the supplementary schedules of the Commission's proportionate share of the net pension liability and contributions on pages 32 - 33, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Commission's basic financial statements. The supplementary schedule of business-type activities for the statewide comprehensive annual financial report is presented for purposes of additional analysis and is not a required part of the basic financial statements.

The supplementary schedule of business-type activities for the statewide comprehensive annual financial report is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary schedule of business-type activities for the statewide comprehensive annual financial report is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 30, 2016 on our consideration of the Commission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Commission's internal control over financial reporting and compliance.

Elliott Davis Decosimo, LLC

Columbia, South Carolina September 30, 2016

#### SOUTH CAROLINA EDUCATION LOTTERY COMMISSION MANAGEMENT'S DISCUSSION AND ANALYSIS

Management of the Commission provides this *Management's Discussion and Analysis* ("MD&A") of its financial performance for the readers of the Commission's financial statements. This narrative provides an overview of the Commission's financial activity for the fiscal year ended June 30, 2016. This MD&A is to be read in conjunction with the financial statements to provide a more comprehensive analysis of the Commission's financial activities based on facts, decisions, and conditions currently facing management. *All dollar amounts, unless clear from the context, are expressed in millions.* 

#### Understanding the Commission's Financial Statements

The Commission, an instrumentality of the State of South Carolina, is accounted for as an enterprise fund that reports all assets and liabilities using the accrual basis of accounting, much like a private business entity. In accordance with accounting principles generally accepted in the United States of America, this report consists of a series of financial statements, along with explanatory notes to the financial statements. The financial statements immediately follow this MD&A, and are designed to report the Commission's assets, deferred outflows of resources, liabilities, deferred inflows of resources, net position, revenues, expenses, changes in net position and cash flows.

The Commission commenced operations in 2002 and its sole financial objective is to support education in the State of South Carolina. Accordingly, the Commission transfers all net proceeds ("Cash Transfers")<sup>1</sup> to the State Treasurer for the Education Lottery Account ("ELA"). Cash Transfers consist of all cash generated by the Commission, except for minimal amounts reserved to meet its current financial obligations. Accordingly, Cash Transfers may differ from the Commission's Change in Net Position (hereinafter referred to in this MD&A as "Net Income") which is measured on the accrual basis of accounting.

The Commission sells its lottery tickets through "Retailers," such as gas stations, grocery stores and convenience stores. Retailers receive a 7% commission and other incentives as compensation for selling the Commission's lottery tickets. The Commission offers two types of games for which Retailers sell lottery tickets: "Instant Games" and "Terminal Games." Instant Games generally involve "scratching off" certain areas on the ticket to determine if the ticket contains a prize (usually cash). Instant Game tickets are sold at \$1, \$2, \$3, \$5, and \$10 price points. Terminal Games, also commonly referred to as "Draw Games," involve the player's selection of a sequence of numbers which, if matched to periodic drawings (typically daily or several times weekly), result in the winning of prizes (usually cash).

Currently, the Commission sponsors three Terminal Games: *Pick 3, Pick 4 and Palmetto Cash 5*. During FY 2014, the Commission discontinued one Terminal Game, *Carolina Cash 6*<sup>TM</sup>. In addition, the Commission participates in two national Terminal Games: *Powerball*<sup>®</sup> *and Mega Millions*<sup>®</sup>. During FY 2015, the Commission introduced one new Terminal Game, *Lucky for Life*<sup>®</sup>, which it offers in conjunction with twenty other States.

#### Financial Highlights

Cash Transfers attributable to FY 2016 operations were \$405.0 compared to \$348.9 in FY 2015, an increase of \$56.1. Net Income increased \$60.9 in FY 2016 to \$404.4 compared to Net Income in FY 2015 of \$343.5. The overall increase in Net Income was the result of an increase in "Net Game Margin" of \$61.4. Net Game Margin is defined as game revenue minus prize expense minus commissions and incentives (i.e., the purely variable components of Net Income). "Game Margin" is defined as game revenue minus prize expense.

<sup>&</sup>lt;sup>1</sup>All proceeds of the Commission must be transferred to the State Treasurer for the ELA with the following exceptions: 1) the cost of capital assets, net of depreciation and amortization, and 2) the Restricted Fidelity Fund, derived from the licensing fees of new retailers, which may be retained by the Commission up to \$500,000 and used to cover losses the Commission may experience due to nonfeasance, misfeasance, or malfeasance of a lottery retailer.

The following table sets forth the Commission's summarized financial information for the last three fiscal years. Summary Financial Information

$o_l$	perating Data		
	2016	2015	2014
Revenues			
Instant games	\$ 1,137.8	\$ 1,002.5	\$ 875.5
Terminal games	462.5	399.2	388.9
	1,600.3	1,401.7	1,264.4
Other revenues	3.7	3.6	3.7
Total revenues	1,604.0	1,405.3	1,268.1
Daine a series	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	<u> </u>
Prize expense	823.1	727.1	630.0
Instant games Terminal games	224.1	197.0	181.0
Total prize expense	1,047.2	924.1	811.0
M argin	556.8	481.2	457.1
Commissions and incentives	112.9	98.8	89.2
Other game-related costs	18.1	17.0	16.5
Operating expenses	21.4	21.9	20.6
	21.4	21.7	20.0
Change in net position ("Net income")	404.4	242 5	220.9
before cash transfers to ELA Cash transfers to ELA	404.4 (398.9)	343.5 (343.5)	330.8 (326.6)
		(343.3)	
Change in net position	5.5		4.2
Net Position - beginning of year, as originally reported	26.7	39.4	35.2
Implementation effect of GASB Statement No. 68		(12.7)	
Net Position - beginning of year	26.7	26.7	35.2
Net Position - end of year	\$ 32.2	\$ 26.7	\$ 39.4
041			<del></del>
Other information	27.70/	27.50/	20.00/
Instant game margin	27.7%	27.5%	28.0%
Terminal game margin	51.5%	50.7%	53.5%
Total game margin	34.6%	34.1%	35.9%
Net instant game margin	20.6%	20.4%	21.0%
Net terminal game margin	44.5%	43.6%	46.4%
Net game margin	27.5%	27.0%	28.8%
	t Position Data		
	2016	2015	2014
Current assets	\$ 77.2	\$ 68.5	\$ 63.3
Non-current assets			
Capital assets, net	0.7	0.8	0.8
Other non-current assets	5.2	5.5	5.7
Total non-current assets	5.9	6.3	6.5
Total assets	83.1	74.8	69.8
Deferred outflows of resources	1.0	1.1	
Current liabilities	37.6	35.0	30.2
Long-term liabilities	13.9	13.0	0.2
Total liabilities	51.5	48.0	30.4
Deferred inflows of resources	0.4	1.1	- 30.4
Net position	0.4		
Net investment in capital assets	0.7	0.8	0.8
Restricted fidelity fund	0.5	0.4	0.5
Restricted for ELA	31.0	25.5	38.1
Total net position	\$ 32.2	\$ 26.7	\$ 39.4
Total not position	ψ 32.2	ψ 20.7	Ψ 37.4
Capital assets	\$ 5.3	\$ 5.1	\$ 4.9
Less: accumulated depreciation and amortization	\$ 3.3 4.6	4.3	\$ 4.9 4.1
Net investment in capital assets		\$ 0.8	
ivet investment in capital assets	\$ 0.7	φ 0.8	\$ 0.8

#### Fiscal Year 2016 Compared to Fiscal Year 2015

#### Game Revenue and Margins

Total game revenues were \$1,600.3 in FY 2016 and \$1,401.7 in FY 2015, for an increase of \$198.6, or 14.2%. Total prize expense was \$1,047.2 in FY 2016 and \$924.1 in FY 2015, for an increase of \$123.1, or 13.3%. Accordingly, on the game revenue increase of \$198.6, Game Margin increased \$75.5. Net Game Margin (includes commissions and incentives) increased \$61.4. As noted above, the increased Net Game Margin is the primary component of the increase in Net Income for the fiscal year.

Total Game Margin and total Net Game Margin increased due to the increased sales of Instant Tickets, as well as increased Terminal Game revenues. In FY 2016, total Instant Game revenues were \$1,137.8, an increase of \$135.3, or 13.5%, compared to FY 2015. The increase was primarily attributable to the continued growth of \$10 Instant Game revenues, which increased by \$93.5, or 13.8% in FY 2016. In addition, \$5 Instant Game revenues increased by \$34.7, or 21.2%. The net effect of the increase in Instant Game revenues was that the Instant Game Margin increased \$39.3, or 14.3%. The Instant Game Margin % was consistent between FY 2016 and FY 2015.

The primary components of the overall \$135.3 increase in Instant Game revenues are as follows:

- \$1 Tickets increased \$1.3, or 3.0%;
- \$2 Tickets increased \$4.8, or 5.7%;
- \$3 Tickets increased \$1.0, or 2.9%;
- \$5 Tickets increased \$34.7, or 21.2%; and,
- \$10 Tickets increased \$93.5, or 13.8%.

Terminal Game revenues were \$462.5, an increase of \$63.3, or 15.9%. The increase in Terminal Game revenues was primarily driven by the unprecedented Powerball "Jackpot Run" in January 2016. During a two-week period in which the Powerball Jackpot reached a record of \$1.6 billion, the Commission recognized revenues of about \$43 million (or, over half of all Powerball revenues recognized in FY 2015). For the entire year, Powerball revenues were up \$39.5, or 49.4%.

Jackpot "runs" (large increases in the amounts available for prizes) in Powerball® (PB) and Mega Millions® (MM) significantly affect total Terminal Game revenues. The amount of additional revenues that are generated due to jackpot runs are affected by the number of jackpot runs in a fiscal year, the size of the jackpots and the length of time before the jackpot is "hit."

Pick 3 and Pick 4 continued to perform well in FY 2016 and revenues were up by \$16.2 (9.9%) and \$5.8 (6.8%), respectively. Mega Millions revenues were down significantly by \$5.2, or 12.3%. Palmetto Cash 5 revenues were down \$1.0, or 5.0%. Lucky for Life revenues were up \$8.2. This Game commenced in mid FY 2015 and similar increases in this Game's revenues are not expected in the future.

The Terminal Game Margin % was 51.5% in FY 2016 compared to 50.7% in FY 2015, an improvement of 0.8%. Fluctuations in Terminal Game Margin % will occur from period to period because the Terminal Games are based on statistical probability which will always be subject to statistical variation in any one given period. Accordingly, Terminal Game Margin % may fluctuate significantly from period to period.

#### Other Revenue and Game Costs

Other revenue, which consists primarily of license and communication fees, was \$3.7 in FY 2016 and \$3.6 in FY 2015. Game costs were \$18.1 in FY 2016 compared to \$17.0 in FY 2015. Both of these items were relatively consistent from FY 2015 to FY 2016, as would be expected.

#### **Operating Expenses**

Operating expenses consist of advertising and administrative expenses (compensation, occupancy, etc.). In total, operating expenses decreased by \$0.5 in FY 2016 compared to FY 2015. Operating expenses were \$21.4 and \$21.9 in FY 2016 and FY 2015, respectively. Management places a high degree of importance in controlling operating expenses. Over the past five years operating expenses have been very consistent and have been maintained in a range from \$20.6 to \$21.8.

#### Assets, Liabilities and Cash Flows (See Notes 3 through 10 to the financial statements)

As more fully explained in Footnote 1 (on page 3) of this MD&A, the Commission must remit all proceeds, with the exception of amounts used for capital assets and the Fidelity Bond Fund, to the State Treasurer. On a monthly basis, the Commission transfers all its available cash to the State Treasurer. At the end of any given period, the Commission's assets and liabilities consist of cash which will be remitted to the State Treasurer the following month, other assets and liabilities incidental to its operations, capital assets and amounts in the Fidelity Bond Fund. Cash balances not transferred at the end of a reporting period and net assets not classified as capital or Fidelity Bond Fund assets are reflected in the Commission's financial statements as part of its net position under the classification "Restricted for Education Lottery Account."

The operations of the Commission are funded exclusively by cash flows generated from its primary business operations. The Commission has no outstanding debt. In FY 2016 and FY 2015, the Commission generated \$409.3 and \$344.4 from operating activities. Amounts used or provided by capital-related financing and investing activities were insignificant in FY 2016 and FY 2015.

At June 30, 2016, the Commission's current assets totaled \$77.2 compared to \$68.5 at the end of the preceding year. In both years, cash and accounts receivable from retailers composed most of the Commission's current assets. At the end of June 2016 and 2015, combined cash and accounts receivable were \$73.7 and \$65.5, respectively. Most of the cash held by the Commission, \$30.0 and \$19.5 at June 30, 2016 and 2015, respectively, was remitted to the State Treasurer the following month.

The only other substantive non-capital asset held by the Commission at June 30, 2016 and 2015 were amounts held on the Commission's behalf by the Multi-State Lottery Association (MUSL). Such amounts, \$5.2 and \$5.5, at June 30, 2016 and 2015, respectively, are maintained by MUSL to pay the Commission's share to PB and MM prize winners.

At June 30, 2016, the Commission's current liabilities totaled \$37.6 compared to \$35.0 at the end of the preceding year. In both years, prize expense composed most of the Commission's current liabilities. At the end of June 2016 and 2015, accrued prize expense was \$32.8 and \$30.9, respectively.

At June 30, 2016, the Commission's net position totaled \$32.2 compared to \$26.7 at the end of the preceding year. The primary component of net position are amounts Restricted for Education Lottery Account which are restricted for future remittances to the ELA as the underlying net assets are realized in cash. Restricted for Education Lottery Account was \$31.0 and \$25.5 at June 30, 2016 and 2015, respectively. At June 30, 2016, the Fidelity Bond Fund was \$0.5 compared to \$0.4 at June 30, 2015. At June 30, 2016 and 2015, property, equipment and other capital assets were \$0.8. Additional discussion on capital assets can be found in Note 4 to the financial statements.

The Commission implemented Governmental Accounting Standards Board (GASB) Statement No. 68, *Accounting and Financial Reporting for Pensions (an amendment of GASB Statement No. 27)*, in the fiscal year ended June 30, 2015. The implementation of the Statement required the Commission to record a beginning net pension liability and the effects on net position of contributions made by the Commission during the measurement period (fiscal year ended June 30, 2014).

#### Assets, Liabilities and Cash Flows (See Notes 3 through 10 to the financial statements), continued

To the extent practical, in the first period that this Statement is applied, changes made to comply with this Statement should be reported as an adjustment of prior periods, and financial statements presented for the periods affected should be restated. If restatement of all prior periods presented is not practical, the cumulative effect of applying this Statement, if any, should be reported as a restatement of beginning net position for the earliest period restated. In such circumstances, beginning balances for deferred outflows of resources and deferred inflows of resources related to pensions should not be reported. Since the information for the restatement of beginning balances of deferred outflows of resources or deferred inflows of resources was not available for the earliest period presented, the cumulative effect of the Statement implementation is shown as a restatement to beginning net position as of July 1, 2014 in the Table on page 4 under the caption "Operating Data." As a result, beginning net position for the Commission for the year ended June 30, 2015 decreased by \$12.7.

#### Fiscal Year 2015 Compared to Fiscal Year 2014

#### Financial Highlights

Cash Transfers attributable to FY 2015 operations were \$348.9 compared to \$323.4 in FY 2014, an increase of \$25.5. Net Income increased \$12.7 in FY 2015 to \$343.5 compared to Net Income in FY 2014 of \$330.8. The increase in Net Income was related to an increase in Net Game Margin of \$14.6.

Total game revenues were \$1,401.7 in FY 2015 and \$1,264.4 in FY 2014 for an increase of \$137.3. Total prize expense was \$924.1 in FY 2015 and \$811.0 in FY 2014 for an increase of \$113.1. Accordingly, Game Margin increased \$24.2 and, as noted above, Net Game Margin increased \$14.6.

Instant Game revenues increased \$127.0 and Terminal Game revenues increased \$10.3. The increase in Instant Game revenues was overwhelmingly related to the increase in the sales of \$10 Instant Game tickets of \$122.8. Terminal Game revenues increased in aggregate; however, there were significant fluctuations in the revenues of certain games. In aggregate, Powerball and Mega Millions revenues were down \$22.9. This decrease was offset by increased Pick 3 and Pick 4 revenues of \$14.7 and \$13.2, respectively. In addition, the Commission introduced a new Terminal Game, Lucky for Life, in FY 2015 and recognized revenues of \$9.0.

The relationship of commissions and incentives and other game-related costs to revenues was consistent in FY 2015 and FY 2014. Operating expenses were generally consistent and totaled \$21.9 and \$20.6 in FY 2015 and FY 2014, respectively.

#### Contacting the Commission's Financial Management

This financial report is designed to provide a general overview of the Commission's financial activity for all those interested in the Commission's operations. Questions concerning any of the information provided in this report, or requests for additional financial information, should be addressed to the Chief Financial Officer, South Carolina Education Lottery, Post Office Box 11949, Columbia, South Carolina 29211-1949.

#### SOUTH CAROLINA EDUCATION LOTTERY COMMISSION STATEMENTS OF NET POSITION

	<b>June 30</b> ,			
		2016		2015
CURRENT ASSETS				
Cash and cash equivalents	\$	29,477,185	\$	19,059,707
Cash - restricted fidelity bond fund		489,575		436,550
Retailer accounts receivable, net of allowance for doubtful accounts of		12 670 122		46.014.175
\$1,310,427 and \$1,280,639 for 2016 and 2015, respectively		43,670,423		46,014,175
Inventory		2,620,854		2,348,512
Prepaid expenses and other current assets		926,387		643,584
Total current assets		77,184,424		68,502,528
NONCURRENT ASSETS				
Capital assets, net		752,723		744,007
Deposits with Multi-State Lottery Association		5,213,752		5,536,660
Total noncurrent assets		5,966,475		6,280,667
TOTAL ASSETS		83,150,899		74,783,195
DEFERRED OUTFLOWS OF RESOURCES		1,025,093		1,053,849
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES		84,175,992		75,837,044
CURRENT LIABILITIES				
Prizes payable		31,086,969		30,295,033
Prizes payable - Multi-State Lottery Association		1,676,619		600,945
Accounts payable		2,036,588		1,612,455
Accrued liabilities		1,473,667		1,354,634
Current portion of accrued compensated absences		468,328		492,895
Unearned revenue		847,148		618,960
Total current liabilities		37,589,319		34,974,922
NONCURRENT LIABILITIES				
Accrued compensated absences		325,585		219,993
Net pension liability		13,605,100		12,831,544
TOTAL LIABILITIES		51,520,004		48,026,459
DEFERRED INFLOWS OF RESOURCES		421,716		1,083,718
TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES		51,941,720		49,110,177
Net investment in capital assets		752,723		744,007
Restricted fidelity bond fund		489,575		436,550
Restricted for Education Lottery Account		30,991,974		25,546,310
TOTAL NET POSITION	<u>\$</u>	32,234,272	\$	26,726,867

The accompanying notes are an integral part of these financial statements.

#### SOUTH CAROLINA EDUCATION LOTTERY COMMISSION STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

For the years ended

Sales Revenues           Sales Revenues           Interninal games         \$ 1,137,336,641         \$ 0,02,484,720           Terninal games         \$ 1,137,336,641         \$ 0,02,484,720           Terninal games         \$ 1,000,61,000           Other Open timing Revenues         \$ 1,000,61,000           Retuite open timing revenues         \$ 2,905,200           Other         \$ 19,000,200           Colomic open timing revenues         \$ 19,000,200         \$ 19,000,200           Other Colomic open timing revenues         \$ 19,000,200         \$ 10,000,200 </th <th></th> <th colspan="3">June 30,</th>		June 30,		
SPERATTOR REVENUES           Sales Revenues         1 \$103,836,641         \$100,848,7785         390,76,240           Net sales revenues         1,000,384,402         1,000,648,477,805         390,76,240           Other permit Revenues         547,770         560,130           Retailer permit Res         2,995,200         2,970,630           Other         130,827,91         3,631,812           Total tother operating revenues         3,682,791         3,631,812           Total revenues         160,406,727         1,405,292,952           Total revenues         112,904,145         98,836,424           Prize expense         112,904,145         98,836,424           Total prize expense         224,006,470         196,999,995           Total prize expense         224,006,470         196,999,995           Total prize expense         1,047,204,66         924,136,817           Total prize expense         2,040,470         196,999,995           Total prize expense         1,047,204,66         924,136,817           All prize expense         2,040,470         196,999,995           All prize expense         1,047,204,66         924,136,817 </th <th></th> <th></th> <th></th>				
Instantgames         \$ 1,137,836,641         \$ 1,002,484,728           Terminalgames         462,547,788         309,176,420           Net sakes revenues         1,000,384,426         1,010,61,140           Other Operating Revenues         547,770         560,130           Retailer on-line communication flees         2,995,200         2,970,630           Other         139,812         10,052           Total other operating revenues         3,682,791         3,631,812           Total other operating revenues         112,940,145         98,836,424           Prize expense         112,940,145         98,836,424           Commissions and incentives to retailers         112,940,145         98,836,424           Prize expense         823,149,996         77,157,178           Terminal games         823,149,996         777,157,157           Termin	OPERATING REVENUES			
Temminalgames         462,547,85         399,176,420           Netsales revenues         1,600,384,02         1,010,611,40           Other Openting Revenues         547,77         560,130           Retailerpemit fies         2,995,200         2,970,630           Other         3,682,79         3,681,81           Total Other operating revenues         3,682,70         3,681,81           Total revenues         1,020,015         4,052,92,952           Total revenues         1,020,015         8,836,424           Prize expense           Prize expense         224,060,470         96,999,999           Instant agames         223,149,996         727,137,187           Terminal game costs         1,047,210,466         924,136,817           Instant and terminal game costs         1,047,210,466         924,136,817           Total prize expense         1,047,210,466         924,136,817           Description and amortization         7,783,184         8,13,941           Security checks         20,000         2,77,559           Security checks         20,000         2,93,600           Security checks         20,000         2,93,600           Security checks         20,000         2,93,600	Sales Revenues			
Netsales revenues         1,600,384,426         1,410,661,140           Other Operating Revenues         547,770         560,130           Retaler premitées         5,95,209         2,970,630           Other         139,812         101,052           Total other operating revenues         1,600,072,17         2,652,29,252           Total revenues         112,940,415         98,836,424           Commissions and incentives to retailers         112,940,415         98,836,424           Prize expense           Commissions and incentives to retailers         112,940,415         98,836,424           Prize expense         224,060,470         196,999,099           Total prize expense         1,047,210,466         924,136,817           Total prize expense         1,178,255,065         1,399,418         1,499,908,871           Total direct costs         1,178,255,065         1,399,418         1,499,909,999           Advertising and promotion         7,783,184         8,113,419           Salmis, wages and bene fits         0,077,222         9,836,182           Contracted and professionals ervices         295,548         656,812           Contracted and professionals ervices         2,936,419         2,000,702           Real         635	Instant games	\$ 1,137,836,641	\$ 1,002,484,720	
Other Operating Revenues         547,770         500,000           Retailer pemiftees         2,995,200         2,970,630           Other         139,812         101,052           Total other operating revenues         3,681,791         3,631,812           Total revenues         16,040,672         1,052,952,52           DRECT COSTS           Commissions and incentives to retailers         112,940,145         98,836,424           Prize expense         2234,060,470         196,999,099           Total prize expense         2234,060,470         196,999,099           Total prize expense         1,072,210,666         924,136,817           Total prize expense         1,047,210,666         924,136,817           Brown full prize expense         1,047,210,666         195,08,828           Gross profit         2,048,08,107         1,009,092           Advertising and promotion         7,783,184         8,113,94           Sceniry checks	Terminal games	462,547,785	399,176,420	
Retailer permit fees         547,770         560,130           Retailer non-inne communication fees         2,995,20         2,970,60           Other         139,812         10,1052           Total other operating revenues         3,682,79         3,631,812           Total revenues         120,901,815         98,836,425           Total revenues         112,901,815         98,836,425           Prize expense           Prize expense         224,000,470         196,999,99           Total prize expense         224,000,470         196,999,99           Total directors         1,047,210,466         924,136,817           Bistant and terminal game costs         1,178,255,65         1,039,924,128           Goss profit         425,812,152         365,368,824           Advertising and promotion         7,783,184         8,113,941           Security checks         262,06         277,559           Salaries, wages and benefits         262,06         277,559           Salaries and promotization         7,831,84         8,113,941           Security checks         262,66         277,559           Salaries wages and benefits         10,079,22         9,836,159           Contracted and professionalservices         29,	Net sales revenues	1,600,384,426	1,401,661,140	
Retailer on line communication fees         2,995,209         2,970,630           Other         139,812         2,005,205           Total other operating revenues         1,664,067,217         2,632,205,225           TOTAL	Other Operating Revenues			
Other         139,812         3.03,1812           Total otheroperating revenues         3.082,791         3.03,1812           Total revenues         1,604,067,217         4,052,292,952           DRECT COSTS           Commissions and incentives to retailers         112,940,145         98,836,424           Prize expense           Instantagemes         823,149,996         727,137,718           Terminal games         224,060,470         96,990,908           Total prize expense         1,047,210,666         924,136,817           Instant and terminal game costs         1,810,4454         16,950,887           Total direct costs         1,178,255,065         1039,924,128           Gross profi         425,812,152         365,368,824           PERATING Expenses         20,000,000         229,406,470           Salaries, wages and benefits         20,000         29,836,189           Sceurity checks         20,000         29,836,189           Salaries, wages and benefits         9,975,481         8,113,941           Sceurity checks         20,95,481         26,816           Sceurity checks         20,95,481         47,981           Rent         635,434         703,626           Object expenses	Re ta ile r pe rmit fe e s	547,770	560,130	
Totalotheroperating revenues         3.682,791         3.631.812           Total revenues         1.604,067.217         1.405,292,952           DIRECT COSTS           Commissions and incentives to retailers         112,940,145         98.836,424           Prize expense         823,149,996         7.27,137,718           Instantagames         823,149,996         7.27,137,718         7.18           Terminal game         823,149,996         7.27,137,718         96,999,099           Total prize expense         1,047,210,466         924,136,817           Instant and terminal game costs         18,104,454         16,950,887           Total direct costs         1,178,255,065         1,039,924,128           Goss profit         245,812,152         365,88,828           Goss profit         25,812,152         365,88,828           Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Ot	Retaileron-line communication fees	2,995,209	2,970,630	
Totalrevenues         1,604,067,217         1,405,292,952           DRECT COSTS           Commissions and incentives to retailers         112,940,145         98,836,424           Prize expense         823,149,996         727,137,181           Instant games         823,149,996         727,137,181           Terminal games         224,060,470         96,999,099           Total prize expense         1,047,210,466         924,136,817           Instant and terminal game costs         18,104,454         16,950,887           Total directosts         1,178,255,065         1039,24,128           Gross profit         425,812,152         365,368,82           OPERATING EXPENSES           Adventising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Salaries, wages and benefits         10,079,22         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,344         703,626           Office supplies         2,133,4785         2,187,624	Other	139,812	101,052	
DRECT COSTS           Commissions and incentives to retailers         112,940,145         98,836,424           Prize expense           Instant games         823,149,996         727,137,718           Total prize expense         1,047,210,466         924,136,817           Instant and terminal game costs         1,178,255,065         10,399,24,128           OTAL direct costs         1,178,255,065         10,399,24,128           Gross profit         425,812,152         365,368,824           DEPERATING EXPENSES           Adventising and promotion         7,783,184         8,113,941           Security checks         262,062         2777,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and profices sional services         295,548         656,812           Depreciation and amorization         424,760         2292,518         250,826           Contracted and profices sional services         292,251 <th col<="" td=""><td>Total other operating revenues</td><td>3,682,791</td><td>3,631,812</td></th>	<td>Total other operating revenues</td> <td>3,682,791</td> <td>3,631,812</td>	Total other operating revenues	3,682,791	3,631,812
Commissions and incentives to retailers         112,940,145         98,836,424           Prize expense         823,149,996         727,137,18           Instant games         224,060,470         196,999,096           Total prize expense         124,060,470         96,999,096           Instant and terminal game costs         18,104,514         16,550,887           Instant and terminal game costs         1,178,255,065         1039,924,128           Gross profit         425,812,152         365,368,824           PERATING EXPENSES         262,062         277,559           Sabries, wages and benefits         10,107,922         9,836,159           Security checks         262,062         277,559           Sabries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,409           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,111         2,010,702           Operating income         1,049         1,356           Britantian demonitremined to Education Lottery Account         1,049         1,788	Totalrevenues	1,604,067,217	1,405,292,952	
Prize expense         823,149,996         727,137,718           Terminal games         224,060,470         196,999,099           Total prize expense         1,047,210,466         924,136,817           Instant and terminal game costs         18,104,454         16,950,887           Total direct costs         1,178,255,065         1,039,924,128           Gross profit         425,812,152         365,368,824           OPERATING EXPENSES           Advertising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Sa laries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amorization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         21,394,785         22,107,002           Total operating income         404,417,367         343,492,575           NON-OPERATING INCOME         1,049         1,036           Interest income         1,049         1,788           Gain on disposition of other assets         70	DIRECT COSTS			
Instant games         823,149,996         727,137,718           Terminal games         224,060,470         196,999,099           Total prize expense         1,047,210,466         924,136,817           Instant and terminal game costs         18,104,454         16,950,887           Total direct costs         1,178,255,065         1,039,924,128           Gross profit         425,812,152         365,368,824           OPERATING EXPENSES           Advertising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and a mortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,049 <td>Commissions and incentives to retailers</td> <td>112,940,145</td> <td>98,836,424</td>	Commissions and incentives to retailers	112,940,145	98,836,424	
Terminalgames         224,060,470         196,999,099           Totalprize expense         1,047,210,466         924,136,817           Instant and terminal game costs         18,104,454         16,950,887           Total direct costs         1,178,255,065         1,039,24,128           Gross profit         425,812,152         365,368,824           OPERATING EXPENSES           Advertising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and a mortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,579           NON-OPERATING INCOME           Interest income         1,049         1,788           Gain on disposition of other assets         70         1,788      <	Prize expense			
Total prize expense         1,047,210,466         924,136,817           Instant and terminal game costs         18,104,454         16,950,887           Total direct costs         1,178,255,065         1,039,924,128           Gross profit         425,812,152         365,368,824           OPERATING EXPENSES           Advertising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON-OPERATING INCOME           Interest income         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824	Instant games	823,149,996	727,137,718	
Instant and terminal game costs         18,104,454         16,950,887           Total direct costs         1,178,255,065         1,039,924,128           Gross profit         425,812,152         365,368,824           OPERATING EXPENSES           Advertising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,409           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,012,701         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON-OPERATING INCOME           Interest non-operating income         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         4,044,18,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081) <td>Terminal games</td> <td>224,060,470</td> <td>196,999,099</td>	Terminal games	224,060,470	196,999,099	
Total direct costs         1,178,255,065         1,039,924,128           Gross profit         425,812,152         365,368,824           OPERATING EXPENSES           Advertising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON-OPERATING INCOME         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,049         2,834           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         3,507,405         (21,453)	Totalprize expense	1,047,210,466	924,136,817	
Gross profit         425,812,152         365,368,824           OPERATING EXPENSES           Advertising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON-OPERATING INCOME           Interest income         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         308,911,081         (343,516,852)           Change in net position	Instant and terminal game costs	18,104,454	16,950,887	
OPERATING EXPENSES           Advertising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         398,911,081         343,516,852           Change in net position         5,507,405         (21,453)           NET POS ITION - BEGINNING OF YEAR         26,726,867         26,748,320	Totaldirect costs	1,178,255,065	1,039,924,128	
Advertising and promotion         7,783,184         8,113,941           Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         398,911,081         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Gross profit	425,812,152	365,368,824	
Security checks         262,062         277,559           Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before a mount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         398,911,081         343,516,852           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	OPERATING EXPENSES			
Salaries, wages and benefits         10,107,922         9,836,159           Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME           Interest income         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         398,911,081         343,516,852           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Advertising and promotion	7,783,184	8,113,941	
Contracted and professional services         295,548         656,812           Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Security checks	262,062	277,559	
Depreciation and amortization         245,760         229,469           Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POS ITION - BEGINNING OF YEAR         26,726,867         26,748,320	Salaries, wages and benefits	10,107,922	9,836,159	
Rent         635,434         703,626           Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before a mount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Contracted and professional services	295,548	656,812	
Office supplies         42,364         47,981           Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Depreciation and amortization	245,760	229,469	
Other general and administrative         2,022,511         2,010,702           Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Rent	635,434	703,626	
Total operating expenses         21,394,785         21,876,249           Operating income         404,417,367         343,492,575           NON- OPERATING INCOME           Interest income         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320				
Operating income         404,417,367         343,492,575           NON- OPERATING INCOME         Interest income         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position be fore amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Other general and administrative	2,022,511	<u> </u>	
NON- OPERATING INCOME           Interest income         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Total operating expenses	21,394,785	21,876,249	
Interest income         1,049         1,036           Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Operating income	404,417,367	343,492,575	
Gain on disposition of other assets         70         1,788           Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	NON- OPERATING INCOME			
Total non-operating income         1,119         2,824           Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Interest income	1,049	1,036	
Change in net position before amount remitted to Education Lottery Account         404,418,486         343,495,399           REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Gain on disposition of other assets	70	1,788	
REMITTED TO EDUCATION LOTTERY ACCOUNT         (398,911,081)         (343,516,852)           Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	Total non-operating income	1,119	2,824	
Change in net position         5,507,405         (21,453)           NET POSITION - BEGINNING OF YEAR         26,726,867         26,748,320	·			
		5,507,405	(21,453)	

The accompanying notes are an integral part of these financial statements.

#### SOUTH CAROLINA EDUCATION LOTTERY COMMISSION STATEMENTS OF CASH FLOWS

For the years ended June 30.

		June	e 30,	
		2016		2015
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash received from retailers	\$	1,606,639,158	\$	1,401,149,869
Cash payments to prize winners		(1,045,342,856)		(919,887,341)
Cash payments for goods and services		(142,097,683)		(127,250,734)
Cash payments to employees for services	_	(9,886,587)		(9,618,643)
Net cash provided by operating activities	_	409,312,032		344,393,151
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES				
Cash received from Multi-State Lottery Association		322,909		123,749
Payments to Education Lottery Account		(398,911,081)		(343,516,852)
Net cash used for noncapital financing activities	_	(398,588,172)		(343,393,103)
CASH FLOWS FROM CAPITAL AND RELATED				
FINANCING ACTIVITIES				
Proceeds from disposition of other assets		70		1,788
Purchases of capital assets	_	(254,476)		(158,609)
Net cash used for capital and related financing activities		(254,406)		(156,821)
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest received		1,049		1,036
Net cash provided by investing activities		1,049		1,036
NET INCREASE IN CASH AND				
CASH EQUIVALENTS		10,470,503		844,263
CASH AND CASH EQUIVALENTS				
BEGINNING OF YEAR		19,496,257		18,651,994
END OF YEAR	\$	29,966,760	\$	19,496,257
O PERATING ACTIVITIES		<u>.</u>		_
Operating income	\$	404,417,367	\$	343,492,575
Adjustments to reconcile operating income				
to net cash provided by operating activities:				
Depreciation and amortization		245,760		229,469
Changes in assets and liabilities				
Retailer accounts receivable		2,343,753		(4,195,549)
Inventory		(272,342)		(129,540)
Prepaid expenses and other current assets		(282,805)		(6,386)
Accounts payable and accrued liabilities		1,397,747		700,640
Prizes payable		1,867,610		4,249,476
Unearned revenue and deferred outflows and inflows	_	(405,059)		52,466
Net cash provided by operating activities	\$	409,312,032	\$	344,393,151

The accompanying notes are an integral part of these financial statements.

#### SOUTH CAROLINA EDUCATION LOTTERY COMMISSION NOTES TO FINANCIAL STATEMENTS

#### **NOTE 1 - REPORTING ENTITY**

The State of South Carolina (the "State") established the South Carolina Education Lottery Commission (the "Commission") as an instrumentality of the State with enactment of Act 59 of 2001 (the "Act"). The Commission is responsible for the provision of lotteries on behalf of the State in accordance with the Act. The Act established a board of nine commissioners as an organization legally separate from the State. The Governor, the President *Pro Tempore* of the Senate, and the Speaker of the House of Representatives each appoint three commissioners. The Commission exercises powers comparable to those of a governing board of a private business enterprise. The Commission remits "net proceeds" as defined by the Act to the State. Therefore, the State reports the Commission as a discretely presented component unit in its comprehensive annual financial report (CAFR).

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies of the Commission are as follows:

#### **Method of Accounting**

The Commission accounts for activities as an enterprise fund. The State uses enterprise funds to account for activities financed and operated in a manner similar to private business enterprises where the sale of lottery game tickets finances the costs of providing lottery games to the public on a continuing basis. The Act requires that all costs of providing lottery games, including capital costs, be recovered from the sale of lottery game tickets.

The Governmental Accounting Standards Board (GASB) is the recognized standard setting body for generally accepted accounting principles applicable to governmental proprietary activities in the United States of America. The Commission applies all applicable GASB pronouncements and all applicable Financial Accounting Standards Board (FASB) pronouncements issued on or before November 30, 1989, when not in conflict with GASB pronouncements. In accordance with GASB Code Sec. P80.103, the Commission has elected not to implement FASB Statements 103 and after.

#### **Basis of Accounting**

The financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under this method, revenues are recognized when they are earned and expenses are recognized when they are incurred.

#### **Use of Estimates**

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions. The estimates and assumptions made affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Operating Revenues**

Operating revenue is defined as revenue earned from all operations related to the selling of tickets for instant and terminal games and fees charged to retailers for permits and licenses and communications.

#### **Non-operating Income**

Non-operating income is defined as all revenue that is not generated through ticket sale operations, such as interest income and gains recorded from the disposition of assets.

#### Revenue, Accounts Receivable, and Unearned Revenue Recognition

Revenue and accounts receivable for terminal games are recognized when tickets are sold to the public by contracted retailers, except for terminal game tickets sold in advance of the draw date for which unearned revenue is recorded.

Revenue and accounts receivable for instant games are recognized upon settlement of ticket packs for sale by the retailers. Settlement with the retailer occurs upon the earlier of 60 days after the ticket pack is activated or when 80% of the lower tier prizes in a ticket pack have been paid. The Commission evaluates its receivables on an ongoing basis for collectability.

#### **Commissions**

Retailers receive a commission of 7 percent on total sales.

#### **Prizes**

In accordance with the Act, as nearly as practical, at least 45 percent of ticket sales must be returned to the public in the form of prizes. Prize expense for instant ticket games is recorded as an estimate at the time the related revenue is recognized based on the predetermined prize structure for each game; periodically, the prize expense is adjusted to reflect amounts actually won. Prize expense for terminal games is recorded at the time the related revenue is recognized based on the known prizes.

#### **Ticket Inventories**

Inventories are carried at cost and consist of instant tickets located in the Commission's warehouse or held by retailers. The cost of tickets is charged to operations upon the recognition of revenue under the procedures described above.

#### **Unclaimed Prizes**

For instant games, prizes must be claimed within 90 days after the last day to sell that game. For terminal games, prizes must be claimed within 180 days after the draw date for that game. Unclaimed prize money must be deposited into the Education Lottery Account (ELA) with the State Treasurer.

#### **Education Lottery Account (ELA)**

The Commission must remit all proceeds, with the exception of amounts used for capital assets and the Fidelity Bond Fund, to the State Treasurer. On a monthly basis, the Commission transfers all its available cash to the State Treasurer into the ELA. At the end of any given period, the Commission's assets and liabilities consist of cash which will be remitted to the State Treasurer the following month, other assets and liabilities incidental to its operations, capital assets and amounts in the Fidelity Bond Fund. Cash balances not transferred at the end of a reporting period and net assets not classified as capital or Fidelity Bond Fund assets are reflected in the Commission's financial statements as part of its net position under the classification "Restricted for Education Lottery Account."

#### **Net Position**

Net position represents cumulative revenues, less expenses, in excess of net proceeds remitted to the ELA, capital assets and amounts in the Fidelity Bond Fund. Change in net position consists of all revenues derived from the sale of lottery game tickets and all other monies derived from the lottery games, less operating expenses, prizes and amounts remitted to the ELA.

#### **Operating Expenses**

Operating expenses, as defined by the Act, in the determination of net proceeds, consist of all costs of doing business including, but not limited to, prizes, commissions, and other compensation paid to lottery retailers, advertising and marketing costs, rental fees, personnel costs, capital costs, depreciation and amortization of capital assets, and other operating costs.

#### **Cash and Cash Equivalents**

The Commission considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. This includes cash in banks and petty cash.

#### **Retailer Accounts Receivable**

Retailer accounts receivable represent lottery proceeds due from retailers for ticket sales, less commissions and prizes paid by the retailers. The Commission collects lottery proceeds weekly from retailer bank accounts. The Commission maintains allowances for potential losses which management believes are adequate to absorb losses to be incurred in realizing the amounts recorded in the accompanying financial statements. Credit risk with respect to accounts receivable is dispersed due to the nature of the business and the large number of retailers. Pursuant to licensing qualified retailers, the Commission obtains background information on prospective retailers from the South Carolina Department of Revenue and the South Carolina Law Enforcement Division.

#### **Capital Assets**

Capital assets, which consist of equipment, vehicles, leasehold improvements and intellectual property, in the form of a patent license, are stated at cost less accumulated depreciation or amortization. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the capital assets. Leasehold improvements are amortized over their expected useful lives or the lease term, whichever is shorter. When capital assets are retired or otherwise disposed of, the costs and related accumulated depreciation or amortization are removed from the accounts, and any resulting gain or loss is reflected in the results from operations in the period of disposal. The Commission capitalizes all capital asset purchases with a unit cost of \$5,000 or more. The estimated useful lives used for the major capital asset categories are as follows:

Equipment 3 - 10 years; Vehicles 3 - 5 years; Leaseshold improvements 5 - 10 years; and,

Intellectual property 7 years.

#### **Prepaid Expenses**

In accordance with the State's accounting policy, the consumption method is used to account for prepaid items.

#### **Restricted Fidelity Bond Fund**

In accordance with the Act, retailers contribute a fee to a fidelity bond fund upon acceptance as a lottery retailer. The fund is used to cover losses the Commission may incur due to misfeasance, nonfeasance, or malfeasance of retailers. At the end of each fiscal year, any amount in the fund in excess of \$500,000 is treated as net proceeds from the Commission and is payable to the ELA. As of June 30, 2016 and 2015, the balance in the restricted fidelity fund was \$489,575 and \$436,550, respectively.

#### **Restricted Fidelity Bond Fund (continued)**

No Transfers were made from the Fund during the year ended June 30, 2016 for retailer losses. Transfers of \$92,107 were made during the year ended June 30, 2015. The fidelity bond fund is held in a separate account and appears on the Statement of Net Position as "Restricted fidelity fund."

#### **Insurance**

The Commission is exposed to the risk of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Commission combines coverage provided by the South Carolina Insurance Reserve Fund with the purchase of commercial insurance to substantially cover these risks. The amount of settlements did not exceed insurance coverage in each of the past three fiscal years. The Commission is also exposed to custodial credit risk on deposits, which is discussed further in Note 3.

#### **Compensated Absences**

Employees earn the right to be compensated during absences for annual and sick leave. Unused annual leave benefits are paid to employees upon separation from service. The cost of annual and sick leave is accrued in the period in which it is earned.

#### **Deposit with Multi-State Lottery Association (MUSL)**

The Commission is required to maintain funds in reserve with MUSL. This reserve serves as a contingent source for prize payouts should MUSL games not generate sufficient funds to pay amounts due to prize winners. MUSL is not a financial institution. Balances related to these deposits as of June 30, 2016 and 2015 were \$5,213,752 and \$5,536,660, respectively.

#### **Prizes Payable - Multi-State Lottery Association (MUSL)**

Prizes Payable – MUSL consists of the Commission's annual pro rata allocation of prizes for games administered by MUSL. Balances related to these payables as of June 30, 2016 and 2015 were \$1,676,619 and \$600,945, respectively.

#### Advertising

Costs incurred for producing and communicating advertising are expensed when incurred, which generally is when the advertising first takes place.

#### **Pensions**

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the South Carolina Retirement System (SCRS) and the South Carolina Police Officers Retirement System (PORS) and additions to/deductions from SCRS' and PORS' fiduciary net position have been determined on the same basis as they are reported by SCRS or PORS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

#### **Deferred Outflows of Resources and Deferred Inflows of Resources**

Changes in the net pension liability not included in current period pension expense are reported as deferred outflows of resources or deferred inflows of resources. Employer contributions subsequent to the measurement date of the net pension liability are reported as deferred outflows of resources. Deferred outflows of resources and deferred inflows of resources are also determined by the difference in actual and expected liability experience and projected and actual return on investments, respectively.

#### **Adoption of New Accounting Standards**

Effective for the fiscal year ended June 30, 2015, the Commission adopted GASB Statement No. 68, Accounting and Financial Reporting for Pensions (an amendment of GASB Statement No. 27). As a result of this implementation, the Commission reports its portion of the State's net pension liability. Since the information for the restatement of beginning balances of deferred outflows of resources or deferred inflows of resources was not available for the earliest period presented, the cumulative effect of the Statement implementation was shown as a restatement to beginning net position as of July 1, 2014. The effect of this implementation is discussed in Notes 9 and 10.

#### **Subsequent Events**

In preparing these financial statements, the Commission has evaluated events and transactions for potential recognition or disclosure through September 30, 2016, the date these financial statements were available to be issued.

#### Reclassifications

Certain prior year amounts have been reclassified to conform to current year presentation.

#### **NOTE 3 - DEPOSITS**

The Commission's cash and cash equivalents are considered to be cash-on-hand and interest bearing demand deposits held by banks and the State Treasurer.

As of June 30, 2016 and 2015, the amounts of the Commission's deposits were as follows:

	20	16	2015				
	Carrying	Bank	Carrying	Bank			
	amounts	<b>balances</b>	amounts	<b>balances</b>			
Demand deposits	\$ 29,966,760	\$ 30,833,021	\$ 19,496,257	\$ 19,863,157			

#### **Custodial Credit Risk – Deposits**

Custodial credit risk is the risk that in the event of a bank failure, the Commission's deposits may not be returned to it. For the years ended June 30, 2016 and 2015, all of the Commission's bank balances of \$30,833,021 and \$19,863,157, respectively, were covered by FDIC insurance or by collateral held by the pledging financial institutions' trust departments in the Commission's name. Therefore, none of the Commission's bank balances were exposed to custodial credit risk as of June 30, 2016 and 2015.

#### NOTE 3 - DEPOSITS, Continued

#### **State Law**

The Act requires the Commission to remit to the State Treasurer all net proceeds on a monthly basis. Net proceeds are not available to the Commission for long-term investment. State Code Section 11-13-60 requires full collateralization of all deposits held by the State Treasurer.

#### **NOTE 4 - CAPITAL ASSETS**

The following is a summary of changes in capital assets and accumulated depreciation and amortization during fiscal year 2016:

	Ba	lance as of					Ba	lance as of
	Jur	ne 30, 2015	A	dditions	Del	etions	Jur	ne 30, 2016
Cost								
Machinery and equipment	\$	3,081,737	\$	146,732	\$	-	\$	3,228,469
Vehicles		138,359		107,744		-		246,103
Leasehold improvements		1,315,694		-		-		1,315,694
Intellectual property		555,815		-		-		555,815
		5,091,605		254,476				5,346,081
Accumulated depreciation / a	mort	ization						
Machinery and equipment		(2,791,160)		(125,446)		_	\$	(2,916,606)
Vehicles		(56,834)		(43,650)		-		(100,484)
Leasehold improvements		(1,301,556)		_		_		(1,301,556)
Intellectual property		(198,048)		(76,664)				(274,712)
		(4,347,598)		(245,760)		_		(4,593,358)
Total capital assets, net	\$	744,007	\$	8,716	\$	-	\$	752,723

The following is a summary of changes in capital assets and accumulated depreciation and amortization during fiscal year 2015:

	Bal	ance as of					Bal	ance as of
	Jur	ne 30, 2014	A	dditions	Dele	tions	Jur	ne 30, 2015
Cost		<u> </u>		<u> </u>				
Machinery and equipment	\$	2,983,366	\$	98,371	\$	-	\$	3,081,737
Vehicles		78,121		60,238		-		138,359
Leasehold improvements		1,315,694		-		-		1,315,694
Intellectual property		555,815						555,815
		4,932,996		158,609				5,091,605
Accumulated depreciation / a	mort	tization						
Machinery and equipment		(2,644,117)		(147,043)		-	\$	(2,791,160)
Vehicles		(51,072)		(5,762)		-		(56,834)
Leasehold improvements		(1,301,556)		-		-		(1,301,556)
Intellectual property		(121,384)		(76,664)		-		(198,048)
		(4,118,129)		(229,469)		-		(4,347,598)
Total capital assets, net	\$	814,867	\$	(70,860)	\$	-	\$	744,007

#### **NOTE 5 - ACCRUED LIABILITIES**

	2016	2015
Accrued expenses as of June 30 consist of the following:		
Accrued payroll and related expenses	\$ 1,094,067	\$ 878,636
Accrued other expenses	379,600	475,998
Total accrued expenses	\$ 1,473,667	\$ 1,354,634

#### NOTE 6 - LONG-TERM CONTRACTS AND COMMITMENTS

In November 2008, the Commission began a ten-year contract with Intralot to provide terminal gaming services. The contract requires Intralot to provide and support the components of the Commission's lottery operations. Services to be provided under the contract include the replacement, as necessary, of hardware and software owned and maintained by Intralot. The Commission has agreed to pay an annual fee of \$6,777,900 for these services.

Future minimum contract payments to Intralot are scheduled as follows for the years ending June 30:

Fiscal	Contract Payments						
Year	to	to Intralot					
2017	\$	6,777,900					
2018	\$	6,777,900					

The monthly terminal gaming fee payments to Intralot totaled \$6,777,900 for the years ended June 30, 2016 and 2015, respectively.

Scientific Games International (SGI) has provided services for the instant games contract since inception. During fiscal year 2013, the contract was rebid and SGI was again awarded the contract to provide instant tickets, including services of marketing support, warehousing, and distribution, among other items associated with providing instant tickets. Payments to SGI are contingent upon actual services provided. Total payments to SGI relating to instant ticket services were \$10,210,369 and \$8,889,901 for the years ended June 30, 2016 and 2015, respectively. The new contract period ends September 2020.

#### NOTE 7 - ACCRUED COMPENSATED ABSENCES

The following is a summary of changes in accrued compensated absences during fiscal year 2016:

	Balance as of June 30, 2015		A	dditions	Deductions	Balance as of June 30, 2016	
Accrued compensated absences	\$	712,888	\$	514,518	433,493	\$	793,913

Compensated absences due in the next fiscal year are estimated at \$468,328, which is based on an average of the prior years' annual leave deductions.

The following is a summary of changes in accrued compensated absences during fiscal year 2015:

	Balance as of June 30, 2014		Additions		Deductions		Balance as of June 30, 2015	
Accrued compensated absences	\$	705,404	\$	503,188	\$	495,704	\$	712,888

Compensated absences due in the next fiscal year are estimated at \$492,895, which is based on an average of the prior years' annual leave deductions.

#### **NOTE 8 - OPERATING LEASES**

The Commission has entered into operating leases for the rental of office space for its headquarters and claim center. Certain operating leases contain provisions for scheduled rental increases and are renewable at the option of the Commission.

Future minimum rental payments, to entities outside the State reporting entity, on non-cancellable leases with original terms of one year or more are scheduled as follows for the year ending June 30:

Fiscal	<b>Ope rati</b>		
Year_		Leases	
2017	\$	536,929	
2018	\$	548,216	
2019	\$	559,503	
2020	\$	570,790	
2021	\$	582,076	
2022 - 2024	\$	1,813,950	

Rental expenses under all operating leases, including those on month-to-month terms, totaled \$635,434 and \$703,626 for the years ended June 30, 2016, and 2015, respectively. This amount includes \$20,264 and \$59,895, respectively, in vehicle rental paid to the State Fleet Management.

#### NOTE 9 – RESTRICTED FOR EDUCATION LOTTERY ACCOUNT

The Commission implemented Governmental Accounting Standards Board (GASB) Statement No. 68, Accounting and Financial Reporting for Pensions (an amendment of GASB Statement No. 27), during fiscal year ended June 30, 2015. The implementation of the Statement required the Commission to record beginning net pension liability and the effects on net position of contributions made by the Commission during the measurement period (fiscal year ended June 30, 2014). As a result, beginning net position for the Commission for the year ended June 30, 2015 decreased by \$12,651,381.

The implementation effect of adopting GASB Statement No. 68 reduced the amount of the component of net position classified as Restricted for ELA. The following table summarizes the activity in Restricted for ELA for the year ended June 30:

	2016	2015
Restricted for ELA, beginning of year, as originally reported	\$ 25,546,310	\$ 38,091,785
Implementation effect of GASB No. 68		(12,651,381)
Restricted for ELA, beginning of year, as restated	25,546,310	25,440,404
Change in net position before transfers to ELA	404,418,486	343,495,399
Cash transfers to ELA	(398,911,081)	(343,516,852)
Change in capital assets, net	(8,716)	70,860
Net amount paid from fidelity fund	(53,025)	56,499
Restricted for ELA, end of year	\$ 30,991,974	\$ 25,546,310

#### *NOTE 10 - PENSION PLANS*

The South Carolina Public Employee Benefit Authority (PEBA), which was created July 1, 2012, administers the various retirement systems and retirement programs managed by its Retirement Division. PEBA has an 11-member Board of Directors, appointed by the Governor and General Assembly leadership, which serves as co-trustee and co-fiduciary of the systems and the trust funds. By law, the Budget and Control Board (State Fiscal Accountability Authority effective July 1, 2015), which consists of five elected officials, also reviews certain PEBA Board decisions regarding the funding of the South Carolina Retirement Systems (Systems) and serves as a co-trustee of the Systems in conducting that review.

For purposes of measuring the net pension liability, deferred outflows and inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Systems and additions to/deductions from the Systems fiduciary net position have been determined on the accrual basis of accounting as they are reported by the Systems in accordance with generally accepted accounting principles (GAAP). For this purpose, revenues are recognized when earned and expenses are recognized when incurred. Benefit and refund expenses are recognized when due and payable in accordance with the terms of the plan. Investments are reported at fair value.

PEBA issues a Comprehensive Annual Financial Report (CAFR) containing financial statements and required supplementary information for the Systems' Pension Trust Funds. The CAFR is publicly available through the Retirement Benefits' link on PEBA's website at www.peba.sc.gov, or a copy may be obtained by submitting a request to PEBA, PO Box 11960, Columbia, SC 29211-1960. PEBA is considered a division of the primary government of the State and therefore, retirement trust fund financial information is also included in the State CAFR.

#### Plan descriptions

The South Carolina Retirement System (SCRS), a cost-sharing multiple-employer defined benefit pension plan, was established effective July 1, 1945, pursuant to the provisions of Section 9-1-20 of the

#### Plan description (continued)

South Carolina Code of Laws for the purpose of providing retirement allowances and other benefits for employees of the State, its public school districts, and political subdivisions.

The State Optional Retirement Program (ORP) is a defined contribution plan that is offered as an alternative to SCRS to certain newly hired State, public school, and higher education employees. State ORP participants direct the investment of their funds into a plan administered by one of four investment providers.

The South Carolina Police Officers Retirement System (PORS), a cost–sharing multiple-employer defined benefit pension plan, was established effective July 1, 1962, pursuant to the provisions of Section 9-11-20 of the South Carolina Code of Laws for the purpose of providing retirement allowances and other benefits for police officers and firemen of the State and its political subdivisions.

#### Membership

Membership requirements are prescribed in Title 9 of the South Carolina Code of Laws. A brief summary of the requirements under each system is presented below.

SCRS - Generally, all employees of covered employers are required to participate in and contribute to the system as a condition of employment. This plan covers general employees and teachers and individuals newly elected to the South Carolina General Assembly beginning with the November 2012 general election. An employee member of the system with an effective date of membership prior to July 1, 2012, is a Class Two member. An employee member of the system with an effective date of membership on or after July 1, 2012, is a Class Three member.

State ORP - As an alternative to membership in SCRS, newly hired state, public school, and higher education employees and individuals newly elected to the South Carolina General Assembly beginning with the November 2012 general election have the option to participate in the State Optional Retirement Program (State ORP), which is a defined contribution plan. State ORP participants direct the investment of their funds into a plan administered by one of four investment providers. PEBA assumes no liability for State ORP benefits. Rather, the benefits are the liability of the investment providers. For this reason, State ORP programs are not part of the retirement systems' trust funds for financial statement purposes. Employee and employer contributions to the State ORP are at the same rates as SCRS. A direct remittance is required from the employers to the member's account with investment providers for the employee contribution and a portion of the employer contribution (5 percent). A direct remittance is also required to SCRS for the remaining portion of the employer contribution and an incidental death benefit contribution, if applicable, which is retained by SCRS.

**PORS** - To be eligible for PORS membership, an employee must be required by the terms of his employment, by election or appointment, to preserve public order, protect life and property, and detect crimes in the State; to prevent and control property destruction by fire; or to serve as a peace officer employed by the Department of Corrections, the Department of Juvenile Justice, or the Department of Mental Health. Probate judges and coroners may elect membership in PORS. Magistrates are required to participate in PORS for service as a magistrate. PORS members, other than magistrates and probate judges, must also earn at least \$2,000 per year and devote at least 1,600 hours per year to this work, unless exempted by statute. An employee member of the system with an effective date of membership prior to July 1, 2012, is a Class Two member. An employee member of the system with an effective date of membership on or after July 1, 2012, is a Class Three member.

#### Benefits

Benefit terms are prescribed in Title 9 of the South Carolina Code of Laws. PEBA does not have the authority to establish or amend benefit terms without a legislative change in the code of laws. Key elements of the benefit calculation include the benefit multiplier, years of service, and average final compensation. A brief summary of benefit terms for each system is presented below.

SCRS - A Class Two member who has separated from service with at least five or more years of earned service is eligible for a monthly pension at age 65 or with 28 years credited service regardless of age. A member may elect early retirement with reduced pension benefits payable at age 55 with 25 years of service credit. A Class Three member who has separated from service with at least eight or more years of earned service is eligible for a monthly pension upon satisfying the Rule of 90 requirement that the total of the member's age and the member's creditable service equals at least 90 years. Both Class Two and Class Three members are eligible to receive a reduced deferred annuity at age 60 if they satisfy the five or eight years earned service requirement, respectively.

The benefit formula for full benefits effective since July 1, 1989 for the SCRS is 1.82 percent of an employee's average final compensation (AFC) multiplied by the number of years of credited service. For Class Two members, AFC is the average annual earnable compensation during 12 consecutive quarters and includes an amount for up to 45 days termination pay at retirement for unused annual leave. For Class Three members, AFC is the average annual earnable compensation during 20 consecutive quarters and termination pay for unused annual leave at retirement is not included. An incidental death benefit is also available to beneficiaries of active and retired members of employers who participate in the death benefit program.

The annual retirement allowance of eligible retirees or their surviving annuitants is increased by the lesser of one percent or five hundred dollars every July 1. Only those annuitants in receipt of a benefit on July 1 of the preceding year are eligible to receive the increase. Members who retire under the early retirement provisions at age 55 with 25 years of service are not eligible for the benefit adjustment until the second July 1 after reaching age 60 or the second July 1 after the date they would have had 28 years of service credit had they not retired.

**PORS** - A Class Two member who has separated from service with at least five or more years of earned service is eligible for a monthly pension at age 55 or with 25 years of service regardless of age. A Class Three member who has separated from service with at least eight or more years of earned service is eligible for a monthly pension at age 55 or with 27 years of service regardless of age. Both Class Two and Class Three members are eligible to receive a deferred annuity at age 55 with five or eight years of earned service, respectively. An incidental death benefit is also available to beneficiaries of active and retired members of employers who participate in the death benefit program. Accidental death benefits are also provided upon the death of an active member working for a covered employer whose death was a natural and proximate result of an injury incurred while in the performance of duty.

The retirement allowance of eligible retirees or their surviving annuitants is increased by the lesser of one percent or five hundred dollars every July 1. Only those annuitants in receipt of a benefit on July 1 of the preceding year are eligible to receive the increase.

#### **Contributions**

Contributions are prescribed in Title 9 of the South Carolina Code of Laws. Upon recommendation by the actuary in the annual actuarial valuation, the PEBA Board may adopt and present to the State Fiscal Accountability Authority for approval an increase in the SCRS and PORS employer and employee contribution rates, but any such increase may not result in a differential between the employee and total employer

#### Contributions (continued)

contribution rate that exceeds 2.9 percent of earnable compensation for SCRS and 5 percent for PORS. An increase in the contribution rates adopted by the Board may not provide for an increase of more than one-half of one percent in any one year. If the scheduled employee and employer contributions provided in statute or the rates last adopted by the Board are insufficient to maintain a thirty year amortization schedule of the unfunded liabilities of the plans, the Board shall increase the contribution rates in equal percentage amounts for the employer and employee as necessary to maintain the thirty-year amortization period; and, this increase is not limited to one-half of one percent per year.

#### Required employee contribution rates are as follows:

	For the Years Ended June 30		
	2016	2015	
SCRS			
Employee Class Two	8.16%	8.00%	
Employee Class Three	8.16%	8.00%	
State ORP			
Employee	8.16%	8.00%	
PORS			
Employee Class Two	8.74%	8.41%	
Employee Class Three	8.74%	8.41%	
Required <i>employer</i> contribution rates are as follows:			
SCRS			
Employer Class Two	10.91%	10.75%	
Employer Class Three	10.91%	10.75%	
Employer Incidental Death Benefit	0.15%	0.15%	
State ORP			
Employer Contribution	10.91%	10.75%	
Employer Incidental Death Benefit	0.15%	0.15%	
PORS			
Employer Class Two	13.34%	13.01%	
Employer Class Three	13.34%	13.01%	
Employer Incidental Death Benefit	0.20%	0.20%	
Employer Accidental Death Program	0.20%	0.20%	

Of the ORP employer contribution of 10.91% of earnable compensation, 5.00% of earnable compensation must be remitted by the employer directly to the ORP vendor to be allocated to the member's account with the remainder of the employer contribution remitted to SCRS.

Contributions to the SCRS, ORP, and PORS pension plans from the Commission were \$701,685, \$36,315, and \$6,765 for the year ended June 30, 2016, respectively. Contributions to the SCRS, ORP, and PORS pension plans from the Commission were \$685,184, \$32,701, and \$5,187 for the year ended June 30, 2015, respectively.

#### Contributions (continued)

Effective January 1, 2001, Section 9-1-2210 of the South Carolina Code of Laws allows employees eligible for service retirement to participate in the Teacher and Employee Retention Incentive ("TERI") Program. TERI participants may retire and begin accumulating retirement benefits on a deferred basis without terminating employment for up to five years. Upon termination of employment or at the end of the TERI period, whichever is earlier, participants will begin receiving monthly service retirement benefits which will include any benefit adjustments granted during the TERI period. Because participants are considered retired during the TERI period, they do not earn service credit, and are ineligible for disability retirement benefits. The TERI program will end effective June 30, 2018 and a member's participation may not continue after that date.

#### Pension expense

For the year ended June 30, 2016 and 2015, the Commission recognized pension expense for the SCRS and PORS plans of \$842,057 and \$894,945, respectively and \$6,703 and \$5,458, respectively.

#### Deferred outflows of resources and deferred inflows of resources

At June 30, 2016 and 2015, the Commission reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources for each of the respective plans:

**SCRS** 

June 30, 2015

**Deferred** 

**Deferred** 

June 30, 2016

Deferred

Deferred

		outflows	_	inflows	-	outflows		nflows
	of 1	resources	of 1	resources	of 1	resources	of r	esources
Differences between expected and actual experience	\$	254,186	\$	24,191	\$	361,813	\$	-
Changes of assumptions		-				-		
Net difference between projected and actual								
earnings on pension plan investments		49,099		-		-	1	1,076,499
Changes in proportion and differences between Commission								
contributions and proportionate share of contributions		-		392,278		-		-
Commission contributions subsequent to the measurement								
date		701,685		-		685,184		-
Total	\$	1,004,970	\$	416,469	\$	1,046,997	\$ 1	1,076,499
				PO	RS			
		June 3	0, 2	016		June 3	0, 20	15
	D	eferred	D	eferred	$\mathbf{D}$	eferred	D	eferred
	0	utflows	i	inflows	0	utflows	i	nflows
	of 1	resources	of 1	resources	of 1	esources	of r	esources
Differences between expected and actual experience	\$	1,385	\$	5,247	\$	1,665	\$	-
Changes of assumptions		-		-		-		-
Net difference between projected and actual								
earnings on pension plan investments		6,763		-		-		7,219
Changes in proportion and differences between Commission								
contributions and proportionate share of contributions		5,210		-		-		-
Commission contributions subsequent to the measurement								
date		6,765		-		5,187		-
Total	\$	20,123	\$	5,247	\$	6,852	\$	7,219

#### Deferred outflows of resources and deferred inflows of resources (continued)

The \$701,685 and \$6,765 reported as deferred outflows of resources related to pensions resulting from Commission contributions subsequent to the measurement date for the SCRS and PORS plans, respectively, during the year ended June 30, 2016 will be recognized as a reduction of the net pension liabilities during the year ending June 30, 2017.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows for the SCRS and PORS plans, respectively:

	SCRS	
Year ended June 30:		
2017	\$	(40,982)
2018		(40,982)
2019		(40,982)
2020		9,762
2021		-
		PORS
Year ended June 30:		
2017	\$	1,614
2018		1,614
2019		2,281
2020		2,602
2021		-

#### Actuarial assumptions and methods

Actuarial valuations involve estimates of the reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and future salary increases. Actuarial assumptions and methods used during the annual valuation process are subject to periodic revision, typically with an experience study, as actual results over an extended period of time are compared with past expectations and new estimates are made about the future. South Carolina state statute requires that an actuarial experience study be completed at least once in each five-year period. The last experience study was performed on data through June 30, 2010, and the next experience study, performed on data through June 30, 2015, is currently underway.

The June 30, 2015 total pension liability, net pension liability, and sensitivity information were determined by PEBA's consulting actuary, Gabriel, Roeder, Smith and Company (GRS) and are based on the July 1, 2014, actuarial valuations, as adopted by the PEBA Board and State Fiscal Accountability Authority which utilized membership data as of July 1, 2014. The total pension liability was rolled-forward from the valuation date to the plan's fiscal year ended June 30, 2015, using generally accepted actuarial principles. Information included in the following schedules is based on the certification provided by GRS.

#### Actuarial assumptions and methods (continued)

The following table provides a summary of the actuarial assumptions and methods used in the July 1, 2014 valuations for the SCRS and PORS plans administered by PEBA.

	SCRS	PORS
Actuarial cost method	Entry age	Entry age
Actuarial assumptions:		
Investment rate of return	7.5%	7.5%
Projected salary increases	levels off at 3.5%	levels off at 4.0%
Includes inflation at	2.75%	2.75%
Benefit adjustments	lesser of 1% or \$500	lesser of 1% or \$500

The post-retiree mortality assumption is dependent upon the member's job category and gender. This assumption includes base rates which are automatically adjusted for future improvement in mortality using published Scale AA projected from the year 2000. Assumptions used in the July 1, 2014, valuations for SCRS and PORS are as follows.

Former Job Class	Males	Females
Educators and Judges	RP-2000 Males (with White Collar adjustment) multiplied by 110%	RP-2000 Females (with White Collar adjustment) multiplied by 95%
General Employees and Members of the General Assembly	RP-2000 Males multiplied by 100%	RP-2000 Females multiplied by 90%
Public Safety, Firefighters and members of the South Carolina National Guard	RP-2000 Males (with Blue Collar adjustment) multiplied by 115%	RP-2000 Females (with Blue Collar adjustment) multiplied by 115%

#### Net pension liability

The net pension liability (NPL) is calculated separately for each system and represents that particular system's total pension liability determined in accordance with GASB Statement No. 67 less that System's fiduciary net position. NPL totals, as of June 30, 2015, for SCRS and PORS are presented below.

System	Total Pension Liability	Plan Fiduciary Net Position	Employers' Net Pension Liability (Asset)	Plan Fiduciary Net Position as a Percentage of the Total Pension Liability
SCRS	\$ 44,097,310,230	\$ 25,131,828,101	\$ 18,965,482,129	57.0%
PORS	6,151,321,222	3,971,824,838	2,179,496,384	64.6%

#### Net pension liability (continued)

The total pension liability is calculated by the Systems' actuary, and each plan's fiduciary net position is reported in the Systems' financial statements. The net pension liability is disclosed in accordance with the requirements of GASB Statement No. 67 in the Systems' notes to the financial statements and required supplementary information. Liability calculations performed by the Systems' actuary for the purpose of satisfying the requirements of GASB Statement Nos. 67 and 68 are not applicable for other purposes, such as determining the plans' funding requirements.

At June 30, 2016, the Commission reported liabilities of \$13,527,510 and \$77,590 for its proportionate shares of the SCRS and PORS net pension liabilities, respectively. At June 30, 2015, the Commission reported liabilities of \$12,768,753 and \$62,791 for its proportionate shares of the SCRS and PORS net pension liabilities, respectively. The net pension liabilities were measured as of July 1, 2015 and 2014, respectively, and the total pension liabilities used to calculate the net pension liabilities were determined by an actuarial valuation as of those dates. The Commission's proportionate shares of the net pension liabilities were based on a projection of the its long-term share of contributions to the pension plans relative to the projected contributions of all participating employers, actuarially determined. At June 30, 2015 and 2014, the Commission's proportionate shares of the SCRS and PORS plans were 0.07133% and 0.07417%, respectively and 0.00356% and 0.00326%, respectively

#### Long-term expected rate of return

The long-term expected rate of return on pension plan investments, as used in the July 1, 2014, actuarial valuations, was based upon the 30 year capital market outlook at the end of the fourth quarter 2013, as developed by the Retirement Systems Investment Commission in collaboration with its investment consultant, Aon Hewitt. The long-term expected rate of returns represent assumptions developed using an arithmetic building block approach, reflecting observable inflation and interest rate information available in the fixed income markets as well as Consensus Economics forecasts. Long-term assumptions for other asset classes are based on historical results, current market characteristics, and professional judgment.

The expected returns, along with the expected inflation rate, form the basis for the target asset allocation as adopted by the Investment Commission for fiscal year 2015. The long-term expected rate of return is produced by weighting the expected future real rates of return by the target allocation percentage and by adding expected inflation and is summarized in the table on the following page. For actuarial purposes, the 7.50 percent assumed annual investment rate of return set in statute and used in the calculation of the total pension liability includes a 4.75 percent real rate of return and a 2.75 percent inflation component.

Long-term expected rate of return (continued)

	Target Asset Allocation	Expected Arithmetic Real Rate of Return	Long Term Expected Portfolio Real Rate of Return
Asset Class			
Short Term	5.00%		
Cash	2.00%	1.90%	0.04%
Short Duration	3.00%	2.00%	0.06%
<b>Domestic Fixed Income</b>	13.00%		
Core Fixed Income	7.00%	2.70%	0.19%
Mixed Credit	6.00%	3.80%	0.23%
Global Fixed Income	9.00%		
Global Fixed Income	3.00%	2.80%	0.08%
Emerging Markets Debt	6.00%	5.10%	0.31%
Global Public Equity	31.00%	7.10%	2.20%
<b>Global Tactical Asset Allocation</b>	10.00%	4.90%	0.49%
Alternatives	32.00%		
Hedge Funds (Low Beta)	8.00%	4.30%	0.34%
Private Debt	7.00%	9.90%	0.69%
Private Equity	9.00%	9.90%	0.89%
Real Estate (Broad Market)	5.00%	6.00%	0.30%
Commodities	3.00%	5.90%	0.18%
Total Expected Real Return	100.00%		6.00%
Inflation for Actuarial Purposes			2.75%
Total Expected Nominal Return			8.75%

#### Discount rate

The discount rate used to measure the total pension liability was 7.50 percent. The projection of cash flows used to determine the discount rate assumed that the funding policy specified in the South Carolina State Code of Laws will remain unchanged in future years. Based on those assumptions, each System's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

#### Sensitivity analysis

The following table presents the Commission's proportionate share of the net pension liabilities of the respective plans calculated using the discount rate of 7.50 percent, as well as what the Commission's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1.00 percent lower (6.50 percent) or 1.00 percent higher (8.50 percent) than the current rate.

Sensitivity analysis (continued)

Sensitivity of the Net Pension Liability to Changes in the Discount Rate				
System	1.00% Decrease (6.50%)	Current Discount Rate (7.50%)	1.00% Increase (8.50%)	
SCRS	\$ 17,053,846	\$ 13,527,510	\$ 10,571,294	
PORS	105,607	77,590	52,421	

#### Additional financial and actuarial information

Detailed information regarding the fiduciary net position of the plans administered by PEBA is available in the Systems' audited financial statements for the fiscal year ended June 30, 2015 (including the unmodified audit opinion on the financial statements). Additional actuarial information is available in the accounting and financial reporting actuarial valuation as of June 30, 2015.

#### NOTE 11 - POST-EMPLOYMENT BENEFITS OTHER THAN PENSIONS

#### **Plan Description**

In accordance with the South Carolina Code of Laws and the annual Appropriations Act, the State provides post-employment health and dental and long-term disability benefits to retired State and school district employees and their covered dependents. The Commission contributes to the South Carolina Retiree Health Insurance Trust Fund (SCRHITF) and the South Carolina Long-Term Disability Insurance Trust Fund (SCLTDITF), cost sharing multiple employer defined benefit postemployment healthcare and long-term disability plans administered by the Insurance Benefits Division, a part of PEBA.

Generally, retirees are eligible for the health and dental benefits if they have established at least ten years of retirement service credit. For new hires beginning employment May 2, 2008 and after, retirees are eligible for benefits if they have established 25 years of service for 100% employer funding and 15 through 24 years of service for 50% employer funding.

Benefits become effective when the former employee retires under a State retirement system. Basic Long-Term Disability (BLTD) benefits are provided to active state, public school district, and participating local government employees approved for disability.

#### **Funding Policies**

Section 1-11-710 of the South Carolina Code of Laws of 1976, as amended, requires these postemployment and long-term disability benefits be funded through annual appropriations by the General Assembly for active employees to the Insurance Benefits Division and participating retirees to PEBA, except for the portion funded through the pension surcharge and provided from the other applicable sources of the Insurance Benefits Division, for its active employees who are not funded by State General Fund appropriations.

#### NOTE 11 - POST-EMPLOYMENT BENEFITS OTHER THAN PENSIONS, Continued

#### Funding Policies (continued)

Employers participating in the Retiree Medical Plan are mandated by State statute to contribute at a rate assessed each year by the Office of the State Budget, 5.33% of annual covered payroll for 2016 and 5.00% of annual covered payroll for 2015. The Insurance Benefits Division sets the employer contribution rate based on a payas-you-go basis. The Commission paid \$378,259 and \$350,277 applicable to the surcharge included with the employer contribution for retirement benefits for the fiscal years ended June 30, 2016 and 2015, respectively. BLTD benefits are funded through a person's premium charged to State agencies, public school districts, and other participating local governments. The monthly premium per active employee paid to Insurance Benefits Division was \$3.22 for the fiscal years ended June 30, 2016 and 2015. The Commission recorded employer contributions expenses applicable to these insurance benefits for active employees in the amount of approximately \$4,109 and \$4,125 for the years ended June 30, 2016 and 2015, respectively.

Effective May 1, 2008 the State established two trust funds through Act 195 for the purpose of funding and accounting for the employer costs of retiree health and dental insurance benefits and long-term disability insurance benefits. The SCRHITF is primarily funded through the payroll surcharge. Other sources of funding include additional State appropriated dollars, accumulated Insurance Benefits Division reserves, and income generated from investments. The SCLTDITF is primarily funded through investment income and employer contributions.

A copy of the separately issued financial statements for the benefit plans and the trust funds may be obtained by writing to the South Carolina Public Employee Benefit Authority - Insurance Benefits Division, PO Box 11960, Columbia, SC 29211-1960.

#### **NOTE 12 - CONTINGENCIES**

The Commission is subject to litigation in the ordinary course of its business. In the opinion of management and legal counsel, the outcome of such litigation will not have a material impact on the financial position or cash flows of the Commission as of and for the year ended June 30, 2016.

#### NOTE 13 - TRANSACTIONS WITH STATE ENTITIES AND RELATED PARTIES

For the year ended June 30, 2016, the Commission had certain transactions with the State and various other agencies as follows:

Related Party	Amount	<b>Nature of Transaction</b>
South Carolina Department of Revenue	\$ 7,653,589	Transfers of state income tax withholdings for prizes, use taxes, prize debt setoffs, and retailer credit checks
South Carolina Law Enforcement Division	390,515	Security services and fees paid for background checks on employees and retailers
South Carolina State Treasurer	383,000,000	Remittances of net proceeds and unclaimed prizes
South Carolina State Treasurer	15,911,081	Unclaimed property return
South Carolina Department of Administration	43,638	Vehicles, telephone, printing, and miscellaneous services
South Carolina Public Employee Benefit Authority	1,043,169	Employee health, life and dental insurance
South Carolina Insurance Reserve Fund	61,873	Property Insurance
South Carolina Department of Social Services	82,847	Debt setoffs withheld from prize winnings
South Carolina Department of Public Safety	521,190	Security services
South Carolina State Accident Fund	26,348	Workers' compensation insurance
South Carolina Public Employee Benefit Authority	1,645,375	Employee retirement contributions / employer match
South Carolina Department of Employment & Workforce	14,773	Unemployment insurance
South Carolina Legislative Audit Council	134,260	Management review
South Carolina Department of Corrections	9,663	Furniture and miscellaneous maintenance
Other	6,834	State codes, memberships, class registrations
Total	\$ 410,545,155	

#### NOTE 13 - TRANSACTIONS WITH STATE ENTITIES AND RELATED PARTIES, Continued

For the year ended June 30, 2015, the Commission had certain transactions with the State and various other agencies as follows:

Related Party	Amount	Nature of Transaction
South Carolina Department of Revenue	\$ 6,269,484	Transfers of state income tax withholdings for prizes, use taxes, prize debt setoffs, and retailer credit checks
South Carolina Law Enforcement Division	376,414	Security services and fees paid for background checks on employees and retailers
South Carolina State Treasurer	343,516,852	Remittances of net proceeds and unclaimed prizes
South Carolina State Treasurer	1,512	Unclaimed property return
South Carolina Budget & Control Board	115,962	Vehicles, telephone, printing, and miscellaneous services
South Carolina Public Employee		
Benefit Authority	1,024,449	Employee insurance
South Carolina Department of Social Services	114,585	Debt setoffs withheld from prize winnings
South Carolina Department of Public Safety	349,413	Security services
South Carolina State Accident Fund	32,465	Workers' compensation insurance
South Carolina Retirement Systems	1,540,170	Employee contributions / employer match
South Carolina Department of Employment & Workforce	1,902	Unemployment insurance
South Carolina Legislative Audit Council	134,260	Management review
Other	5,718	State codes, memberships, class registrations
Total	\$ 353,483,186	

# SOUTH CAROLINA EDUCATION LOTTERY COMMISSION SUPPLEMENTARY SCHEDULE OF THE COMMISSION'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY

### For the years ended June 30,

	SC	RS			
	2016	2015			
Commission's proportion of the net pension liability	0.07133%	0.07417%			
Commission's proportionate share of the net pension liability	\$ 13,527,510	\$ 12,768,753			
Commission's covered payroll during the measurement period	\$ 6,372,987	\$ 6,173,645			
Commission's proportionate share of the net pension liability as a percentage of its covered-employee payroll during					
the measurement period	212.26326%	206.82681%			
Plan fiduciary net position as a percentage of the total pension liability	57.99175%	59.91945%			
	PORS				
	2016	2015			
Commission's proportion of the net pension liability	0.00356%	0.00326%			
Commission's proportion of the net pension liability  Commission's proportionate share of the net pension liability	0.00356% \$ 77,590	0.00326% \$ 62,791			
Commission's proportionate share of the net pension liability  Commission's covered payroll during the measurement period  Commission's proportionate share of the net pension liability	\$ 77,590	\$ 62,791			
Commission's proportionate share of the net pension liability  Commission's covered payroll during the measurement period	\$ 77,590	\$ 62,791			

## SOUTH CAROLINA EDUCATION LOTTERY COMMISSION SUPPLEMENTARY SCHEDULE OF THE COMMISSION'S CONTRIBUTIONS

					SC	CRS						
	2016	2015	2014	2013		2012		2011	2010	2009	2008	2007
Contractually required contribution	\$ 701,685	\$ 685,184	\$ 703,992	\$ 713,645	\$	666,552	\$	646,657	\$ 688,811 \$	689,943	\$ 658,613	\$ 688,665
Contributions in relation to the contractually required contribution	\$ 701,685	\$ 685,184	\$ 703,992	\$ 713,645	\$	666,552	\$	646,657	\$ 688,811 \$	689,943	\$ 658,613	\$ 688,665
Contribution deficiency (excess)	\$ -	\$ -	\$ -	\$ -	\$	-	\$	-	\$ - \$	-	\$ -	\$ -
Commission's covered-employee payroll	\$ 6,431,575	\$ 6,372,987	\$ 6,173,645	\$ 6,247,542	\$	6,596,637	\$	6,620,028	\$ 7,454,663 \$	7,466,920	\$ 7,269,462	\$ 7,312,606
Contributions as a percentage of covered-employee payroll	10.91000%	10.75138%	11.40318%	11.42281%		10.10442%		9.76819%	9.24000%	9.23999%	9.06000%	9.41750%
						PO	RS	5				
	 2016	2015	2014	2013		2012		2011	2010	2009	2008	2007
Contractually required contribution	\$ 6,765	\$ 5,187	\$ 4,876	\$ 4,379	\$	4,051	\$	3,091	\$ - \$	-	\$ -	\$ -
Contributions in relation to the contractually required contribution	\$ 6,765	\$ 5,187	\$ 4,876	\$ 4,379	\$	4,051	\$	3,091	\$ - \$	-	\$ -	\$ -
Contribution deficiency (excess)	\$ -	\$ -	\$ -	\$ -	\$	-	\$	-	\$ - \$	-	\$ -	\$ -
Commission's covered-employee payroll	\$ 50,723	\$ 44,072	\$ 39,194	\$ 36,802	\$	35,652	\$	27,772	\$ - \$	-	\$ -	\$ -
Contributions as a percentage of covered-employee payroll	13.33714%	11.76938%	12.44068%	11.89881%		11.36262%		11.12992%	\$ - \$	_	\$ -	\$ -

#### SOUTH CAROLINA EDUCATION LOTTERY COMMISSION SUPPLEMENTARY SCHEDULE OF BUSINESS-TYPE ACTIVITIES FOR THE STATEWIDE CAFR

### For the years ended June 30,

		2016	2015				
Charges for services	\$	1,604,067,217	\$	1,405,292,952			
Non-operating income		1,119		2,824			
Less expenses		1,199,649,850		1,061,800,377			
Net program revenue		404,418,486		343,495,399			
Remittances out to state agencies/funds		(398,911,081)		(343,516,852)			
Change in net position		5,507,405		(21,453)			
Net position - beginning of year		26,726,867		26,748,320			
Net position - end of year	<u>\$</u>	32,234,272	\$	26,726,867			



# Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

Mr. George L. Kennedy, III, CPA State Auditor Office of the State Auditor Columbia, South Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of South Carolina Education Lottery Commission (the "Commission"), a component unit of the State of South Carolina, as of and for the years ended June 30, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements, and have issued our report thereon dated September 30, 2016.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Commission's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Commission's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Elliott Davis Decosimo, LLC

Columbia, South Carolina September 30, 2016

#### SOUTH CAROLINA EDUCATION LOTTERY COMMISSION SCHEDULE OF FINDINGS AND RESPONSES FOR THE YEAR ENDED JUNE 30, 2016

#### **Section I - Summary of Auditor's Results**

#### Financial Statements

Type of auditor's report issued on financial statements:

Unmodified

Internal control over financial reporting:

Material weakness(es) identified?

Significant deficiency(ies) identified?

None reported

Noncompliance material to financial statements noted? No

#### **Section II - Financial Statement Findings**

None reported